

## **Heartland Area Education Agency**

Financial and Compliance Report  
Year Ended June 30, 2022



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## Heartland Area Education Agency

### Officials

Year Ended June 30, 2022

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	Title	Term/Contract Expires
Board of Directors:		
Sheri Benson	President	2023
Pete Evans	Vice President	2025
Margaret Borgen	Board Member	2023
Elizabeth Brennan	Board Member	2023
Tiara Mays	Board Member	2025
Alex Piedras	Board Member	2025
John Kinley	Board Member	2023
Steve Rose	Board Member	2023
Margie Schwenk	Board Member	2025

#### Agency:

Jon Sheldahl	Chief Administrator
Jenny Ugolini	Board Secretary
Kurt Subra	Chief Financial Officer and Treasurer

## Heartland Area Education Agency

### Areas Served

Year Ended June 30, 2022

#### Audubon County:

Audubon School District  
Exira-Elk Horn-Kimballton School District

#### Boone County:

Boone School District  
Madrid School District  
Ogden School District  
Sacred Heart School  
Trinity Lutheran School  
United School District

#### Carroll County:

Carroll School District  
Coon Rapids Bayard School District  
Glidden-Ralston School District  
Kuemper School

#### Dallas County:

Adel-DeSoto-Minburn School District  
Dallas Center-Grimes School District  
Perry School District  
St. Patricks School  
Van Meter School District  
Waukee School District  
Woodward-Granger School District

#### Guthrie County:

Adair-Casey School District  
Guthrie Center School District  
Panorama School District  
West Central Valley School District

#### Jasper County:

Baxter School District  
Colfax-Mingo School District  
Lynnville-Sully School District  
Newton School District  
Newton Christian School  
Prairie City-Monroe School District  
Sully Christian School

#### Madison County:

Earlham School District  
Interstate 35 School District  
Winterset School District

#### Marion County:

Knoxville School District  
Melcher-Dallas School District  
Pella School District

#### Marion County (continued):

Pella Christian Grade School  
Pella Christian High School  
Peoria Christian School  
Pleasantville School District  
Twin Cedars School District

#### Polk County:

Ankeny School District  
Ankeny Christian Academy  
Bondurant-Farrar School District  
Christ the King School  
Des Moines School District  
Des Moines Christian School  
Bergman Academy  
Dowling High School  
Grand View Christian School  
Holy Family Schools  
Holy Trinity School  
Johnston School District  
Mt. Olive Lutheran School  
North Polk School District  
Sacred Heart School  
St. Anthony School  
St. Augustin School  
St. Francis of Assisi School  
St. Joseph Elementary School  
St. Luke's the Evangelist School  
St. Pius X School  
St. Theresa School  
Saydel School District  
Southeast Polk School District  
Sterling West School District  
Urbandale School District  
West Des Moines School District

#### Story County:

Ames School District  
Ballard School District  
Collins-Maxwell School District  
Colo-Nesco School District  
Gilbert School District  
Nevada School District  
Roland-Story School District  
St. Cecelia School

#### Warren County:

Carlisle School District  
Indianola School District  
Martensdale-St. Marys School District  
Norwalk School District  
Southeast Warren School District



## **Independent Auditor's Report**

To the Board of Directors  
Heartland Area Education Agency  
Johnston, Iowa

### **Report on the Audit of the Financial Statements**

#### ***Opinions***

We have audited the financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of the Heartland Area Education Agency as of and for the year ended June 30, 2022, and the related notes to the financial statements, which collectively comprise the Agency's basic financial statements as listed in the table of contents.

In our opinion, the accompanying financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, each major fund and the aggregate remaining fund information of the Heartland Area Education Agency, as of June 30, 2022, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### ***Basis for Opinions***

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to the financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Heartland Area Education Agency and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### ***Emphasis of Matter***

As discussed in Note 10 to the financial statements, Heartland Area Education Agency adopted new accounting guidance related to Governmental Accounting Standards Board Statement No. 87, *Leases*. As a result, June 30, 2021 governmental activities net position is restated by \$11,516. Our opinions are not modified with respect to this matter.

#### ***Responsibilities of Management for the Financial Statements***

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Heartland Area Education Agency's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

### ***Auditor's Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and *Government Auditing Standards*, we:

- Exercise professional judgement and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Heartland Area Education Agency's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Heartland Area Education Agency's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

### ***Required Supplementary Information***

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, schedule of the Agency's proportionate share of the net pension liability and schedule of contributions for the Iowa Public Employee's Retirement System and schedule of changes in the Agency's total OPEB liability and related ratios, and budgetary comparison information, on pages 4-9 and 42-49 be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context.



We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements.

We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### ***Supplementary Information***

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Agency's basic financial statements. The supplementary information, including the Schedule of Expenditures of Federal Awards required by Title 2, *U.S. Code of Federal Regulations*, Part 200, *Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards* (Uniform Guidance), are presented for purposes of additional analysis and are not a required part of the basic financial statements.

Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information and Schedule of Expenditures of Federal Awards is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

### **Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated November 1, 2022, on our consideration of the Heartland Area Education Agency's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Heartland Area Education Agency's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Heartland Area Education Agency's internal control over financial reporting and compliance.

*Bohnsack & Frommelt LLP*

Moline, Iowa  
November 1, 2022

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## MANAGEMENT'S DISCUSSION AND ANALYSIS

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Heartland Area Education Agency provides this Management's Discussion and Analysis of its financial statements. This narrative overview and analysis of the financial activities is for the fiscal year ended June 30, 2022. We encourage readers to consider this information in conjunction with the Agency's financial statements, which follow.

### **2022 FINANCIAL HIGHLIGHTS**

- The Agency implemented Governmental Accounting Standards Board Statement (GASBS) No. 87, Leases, during fiscal year 2022. The implementation of this standard revised certain assets and liability accounts related to lease agreements and resulted in a restatement to governmental activities net position of \$11,516.
- General Fund Revenues were \$110,061,061 and General Fund Expenditures were \$108,283,519 in FY2022. General Fund Other Financing Sources and Uses for FY2022 were a net source of \$290,472. Revenues less Expenditures plus Other Financing Sources and Uses resulted in a net operating gain of \$2,068,014. The Agency's General Fund total fund balance increased from \$14,508,503 in FY2021 to \$16,576,517 in FY2022.
- The Agency's special education support services state foundation aid revenue was reduced a total of \$5,144,672 as the result of a state-wide \$22.5 million cut to all area education agencies. This is the same amount that was cut in the previous four fiscal years.
- The Agency completed its ninth year of self-insured health insurance. In FY2022 the internal service fund revenues totaled \$10,264,678 and expenditures totaled \$11,018,680. The funds net position decreased from \$8,469,947 in FY2021 to \$7,715,945 in FY2022. The internal service fund records activity for the self-insured health and dental insurances, for health reimbursement accounts and for flexible spending accounts.

### **USING THIS ANNUAL REPORT**

The annual report consists of a series of financial statements and other information, as follows:

- Management's Discussion and Analysis introduces the basic financial statements and provides an analytical overview of the Agency's financial activities.
- The Government-Wide Financial Statements consist of a Statement of Net Position and a Statement of Activities. These statements provide an overall view of the Agency's finances and activities.
- The Fund Financial Statements tell how governmental services were financed in the short term as well as what remains for future spending. Fund Financial Statements report the Agency's operations in more detail than the Government-Wide Statements by providing information about the most significant funds. The remaining financial statements provide information about activities for which the Agency acts solely as an agent or custodian for the benefit of those outside of the Agency (Custodial Funds).
- Notes to the Financial Statements provide additional information that is essential to a full understanding of the data provided in the basic financial statements.
- Required Supplementary Information further explains and supports the financial statements with a comparison of the Agency's budget for the year to actual expenditures. Other Supplementary Information provides detailed information about expenditures by function and federal awards.

## **Reporting the Agency as a Whole**

### The Statement of Net Position and the Statement of Activities

The Government-Wide Statements report information about the Agency as a whole using accounting methods similar to those used by private-sector companies. The Statement of Net Position includes all of the Agency's assets, deferred outflow of resources, liabilities and deferred inflow of resources, with the difference reported as net position. All of the current year revenues and expenses are accounted for in the Statement of Activities regardless of when cash is received or paid.

The two Government-Wide Statements report the Agency's net position and how they have changed. Net position is one way to measure the Agency's financial health or position.

- Over time, increases or decreases in the Agency's net position are an indicator of whether financial position is improving or deteriorating, respectively.
- To assess the Agency's overall health, additional non-financial factors, such as changes in the Agency's student population base and the condition of its facilities need to be considered.
- The Government-Wide Financial Statements include the Agency's basic services, such as regular and special education instruction, student and instructional staff support services and administration. Property taxes, state aid and federal grants finance most of these activities.

### Fund Financial Statements

The Fund Financial Statements provide detailed information about the Agency's funds, focusing on its most significant or "major" funds – not the Agency as a whole. Funds are accounting devices the Agency uses to keep track of specific sources of funding and spending on particular programs. Some funds are required by state law. The Agency establishes other funds to control and manage money for particular purposes, such as accounting for major construction projects or to show that it is properly using certain revenues, such as Juvenile Home funding.

#### Governmental Funds

The Agency's Governmental Funds include the General Fund and the Special Revenue Funds. Governmental Funds account for all of the Agency's basic services. These focus on how cash and other financial assets that can readily be converted to cash flow in and out and the balances left at year-end that are available for spending. Consequently, the Governmental Fund Statements provide a detailed short-term view that helps determine whether there are greater or fewer financial resources that can be spent in the near future to finance the Agency's programs. Because this information does not encompass the additional long-term focus of the Government-Wide Statements, additional information at the bottom of the Governmental Fund Statements explains the relationship or differences between the two statements.

The Governmental Funds required financial statements include a Balance Sheet and a Statement of Revenues, Expenditures and Changes in Fund Balances. A summary reconciliation between the Government-Wide Financial Statements and the Fund Financial Statements follows the Fund Financial Statements.

#### Proprietary Funds

The Agency maintains one internal service fund to account for the premium and claim payments for the self-funded health and dental insurance plans, for health reimbursement accounts and for flexible spending accounts. Internal service funds are an accounting device used to accumulate and allocate costs internally among the Agency's various functions. Because the service provided by the Agency benefits governmental, rather than business-type functions, it has been included within governmental activities in the government-wide financial statements.

The required financial statements for proprietary funds include a Statement of Net Position, a Statement of Revenues, Expenses, and Changes in Fund Net Position and a Statement of Cash Flows.

## Fiduciary Fund

Fiduciary funds are funds through which the Agency administers and accounts for certain federal and/or state grants as a fiscal agent and cannot be used to support the Agency's own programs.

The required financial statements for fiduciary funds include a Statement of Fiduciary Net Position and a Statement of Changes in Fiduciary Net Position.

## **GOVERNMENT-WIDE FINANCIAL ANALYSIS**

As noted earlier, net position may serve over time as a useful indicator of financial position. The Agency's net position at the end of FY2022 totaled approximately \$3.0 million compared to \$(5.55) million at the end of FY2021. The Agency's self-insurance fund is included with the governmental activities in the government-wide financial statements. The Agency does not have any Business-Type Activities, therefore, the total is only composed of the Governmental Funds. The analysis that follows focuses on the net position and changes in net position.

<b>Condensed Statement of Net Position</b>				
	FY2022	Restated FY2021	% Change	
<b>Assets:</b>				
Current and other assets	\$ 40,762,703	\$ 35,860,259		14%
Capital assets	8,786,969	9,050,390		-3%
Total Assets	<u>\$ 49,549,672</u>	<u>\$ 44,910,649</u>		10%
Deferred Outflows of Resources	<u>8,605,467</u>	<u>12,169,226</u>		-29%
<b>Liabilities:</b>				
Long-term obligations	\$ 4,328,952	\$ 48,476,278		-91%
Other liabilities	16,470,241	12,881,809		28%
Total Liabilities	<u>\$ 20,799,193</u>	<u>\$ 61,358,087</u>		-66%
Deferred Inflows of Resources	<u>34,146,853</u>	<u>1,284,860</u>		2558%
<b>Net Position:</b>				
Net investment in capital assets	\$ 8,125,340	\$ 8,641,647		-6%
Restricted	1,049,590	1,118,059		-6%
Unrestricted	<u>(6,148,146)</u>	<u>(15,322,778)</u>		60%
Total Net Position	<u><u>\$ 3,026,784</u></u>	<u><u>\$ (5,563,072)</u></u>		154%

The Agency's total net position increased by approximately \$8.6 million from FY2021. The Agency's assets increased approximately \$5.0 million and liabilities decreased approximately \$40.0 million. The Agency's General Fund had a net gain of approximately \$2.1 million while the Self Insurance Fund had net loss of approximately \$754 thousand. The decrease in deferred outflows of resources and increase in deferred inflows of resources are primarily a result of unamortized pension items. The decrease in long-term obligations was caused by the decrease in the net pension liability.

The following analysis shows the changes in Net Position for the year ended June 30, 2022 as compared to June 30, 2021.

<b>Changes in Net Position</b>			
	<b>(Not Restated)</b>		
	<b>FY2022</b>	<b>FY2021</b>	<b>% Change</b>
Revenues:			
Program Revenues:			
Charges for Services	\$ 4,225,660	\$ 4,081,229	4%
Operating Grants and Contributions	40,596,327	35,616,177	14%
Capital Grants and Contributions	-	6,215	100%
General Revenues:			
Property Tax	27,731,735	27,187,418	2%
State Aid	38,868,838	38,210,038	2%
Unrestricted Investment Earnings	170,781	103,579	65%
Gain on sale of equipment	43,288	52,918	100%
Total Revenues	<u>\$ 111,636,629</u>	<u>\$ 105,257,574</u>	<u>6%</u>
Program Expenses:			
Instruction	\$ 3,593,535	\$ 3,981,334	-10%
Student Support Services	40,867,296	43,981,980	-7%
Instructional Staff Support Services	31,687,996	32,519,163	-3%
General Administration	4,660,225	4,955,833	-6%
Regional Administration	4,645,440	5,024,153	-8%
Business Administration	1,620,834	1,501,664	8%
Central and Other Support Services	4,945,243	5,295,925	-7%
Printing, Delivery, and Coop Services	1,118,734	1,171,535	-5%
Plant Operations and Maintenance	1,402,095	1,169,118	20%
Management Services	-	391	-100%
Community Services Operations	166,891	161,158	4%
LEA Part B Flow-Through	7,937,694	6,841,918	16%
Debt Service	22,132	-	100%
Depreciation-Unallocated	378,658	375,081	1%
Total Expenses	<u>\$ 103,046,773</u>	<u>\$ 106,979,253</u>	<u>-4%</u>
Increase (Decrease) in Net Position	8,589,856	(1,721,679)	599%
Net Position-Beginning, as restated	<u>(5,563,072)</u>	<u>(3,829,877)</u>	<u>-45%</u>
Net Position-Ending	<u>\$ 3,026,784</u>	<u>\$ (5,551,556)</u>	<u>155%</u>

The Agency's overall revenue increase of 6% was primarily due to a 2.4% increase in supplemental state aid and \$3.7 million of additional federal funding from the American Rescue Plan (ARP). Investment earnings increased approximately \$67 thousand due to rising interest rates.

The Agency's expenses primarily relate to instructional support services provided to local school districts, which account for over 85% of the operating expenses. Instructional support services provided to schools are reported above in the areas of Instruction, Student Support Services, Instructional Staff Support Services, Printing and Delivery, LEA Part B Flow-Through and a large portion of the Central and Other Support Services. The overall expense decrease of 4% was primarily due to a decrease of pension expenses related to IPERS.

## **FINANCIAL ANALYSIS OF THE AGENCY'S FUNDS**

As previously noted, Heartland Area Education Agency uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

### **Governmental Fund**

The Agency's Governmental Funds reported combined fund balances of \$16,576,517 which is approximately \$2.07 million greater than last year's ending fund balances of \$14,508,503. Governmental Fund revenues increased approximately \$6.4 million. The increased revenues are primarily a result of a 2.4% increase to supplemental state aid and \$3.7 million of additional federal funding from the American Rescue Plan (ARP). Governmental Fund expenditures increased approximately \$5.1 million. The expenditure increase is due to \$1.1 million more in LEA Part B flowthrough and \$3.1 million in student support services and instructional staff support services, from payroll and benefit adjustments.

### **Proprietary Fund**

The Agency completed its ninth year of self-insured health insurance. The fund's net position decreased from \$8,469,947 on June 30, 2021 to \$7,715,945 on June 30, 2022. For FY2022 the fund had revenues of approximately \$10.2 million and expenditures of approximately \$11 million. The Agency will continue to monitor the fund's net position to ensure adequate funds are available.

## **BUDGETARY HIGHLIGHTS**

The Agency's Board of Directors annually adopts a budget on a basis consistent with U.S. generally accepted accounting principles. Although the budget document presents functional disbursements by fund, the legal level of control is at the total expenditure level, not at the fund or fund type level. After required public notice and hearing in accordance with the Code of Iowa, the Board submits its budget to the State Board of Education. The State Board reviews the proposed budget and either grants approval or returns it without approval with comments. Any unapproved budget must be resubmitted to the State Board for final approval. The budget may be amended during the year utilizing procedures prescribed by the State Board. Over the course of the year, the Agency amended its annual operating budget one time to reflect adjustments to revenue and expenditures associated with the services needed and provided to local school districts. A schedule showing the original and final budget amounts compared to the Agency's actual financial activity is included in the Required Supplementary Information Section of this report.

## **CAPITAL ASSET AND DEBT ADMINISTRATION**

### **Capital Assets**

As of June 30, 2022, the Agency had invested \$8.8 million, net of accumulated depreciation in a broad range of capital assets, including land, buildings, computers, equipment, software, and an extensive library/media collection.

The Agency had depreciation expense of \$823,031 in FY2022 and accumulated depreciation of \$12,479,783 as of June 30, 2022. More detailed information about capital assets is available in Note 3 to the financial statements.

### **Debt Administration**

On June 30, 2022 the Agency had \$661,629 of outstanding debt related to leases.

## **ECONOMIC FACTORS AND NEXT YEAR'S BUDGET**

The Iowa economy continues to be steady despite the broader economic pressures of inflation and recovery from the Covid-19 pandemic. The Iowa legislature enacted a 2.5% supplemental state aid increase for FY2023. With the student enrollment increases added in, the Agency has a 3.1% increase in supplemental state aid in FY2023. The state-wide special education funding cut to all area education agencies continues at \$22.5 million in FY2023. The Agency's share of the cut is \$5.1 million. Additionally, the Iowa legislature cut \$2 million in Professional Development funding to all area education agencies in FY2023. The Agency's share of the additional cut is \$536 thousand. Federal funding increased approximately \$417 thousand in FY 2023. In FY2022, the Agency received an additional \$3.7 million in Federal funding due to the American Rescue Plan (ARP). An additional \$3.2 million of ARP funding is available in FY2023.

## **CONTACTING THE AGENCY'S FINANCIAL MANAGEMENT**

This financial report is designed to provide the Agency's citizens, taxpayers, customers, investors and creditors with a general overview of the Agency's finances and to demonstrate the Agency's accountability for the money it receives. If you have questions about this report or need additional financial information, contact the Agency's Chief Financial Officer at 6500 Corporate Drive, Johnston, Iowa 50131.



**Heartland Area Education Agency**  
**Statement of Net Position**  
**June 30, 2022**

Exhibit A

	<b><u>Governmental Activities</u></b>
<b>Assets</b>	
Cash and Cash Equivalents	\$ 33,369,467
Due from Other Governments	7,220,977
Prepaid Expenses	164,400
Deposits	7,859
Capital Assets:	
Nondepreciable	1,136,985
Depreciable, net of accumulated depreciation	7,649,984
<b>Total Assets</b>	<b><u>49,549,672</u></b>
<b>Deferred Outflows of Resources</b>	
OPEB Related Deferred Outflows of Resources	617,228
Pension Related Deferred Outflows of Resources	7,988,239
<b>Total Deferred Outflows of Resources</b>	<b><u>8,605,467</u></b>
<b>Liabilities</b>	
Accounts Payable and Other Current Liabilities	16,265,740
Unearned Revenue	204,501
Long-term Liabilities:	
Due Within One Year:	
Compensated Absences	680,014
Leased Buildings and Equipment	182,309
Noncurrent:	
Leased Buildings and Equipment	479,320
Other Post Employment Benefits	2,253,427
Net Pension Liability	916,191
<b>Total Liabilities</b>	<b><u>20,981,502</u></b>
<b>Deferred Inflows of Resources</b>	
OPEB Related Deferred Inflows of Resources	239,556
Pension Related Deferred Inflows of Resources	33,907,297
<b>Total Deferred Inflows of Resources</b>	<b><u>34,146,853</u></b>
<b>Net Position</b>	
Net Investment in Capital Assets	8,125,340
Restricted for:	
Materials Resource	815,757
State Teacher Categorical	233,833
Unrestricted	(6,148,146)
<b>Total Net Position</b>	<b><u>\$ 3,026,784</u></b>

See accompanying notes to the basic financial statements.

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**Heartland Area Education Agency**  
**Statement of Activities**  
**For the Year Ended June 30, 2022**

Exhibit B

					Net (Expense)
					Revenues and
					Changes in
					Net Position
Functions/Programs	Expenses	Program Revenues			Governmental Activities
		Charges for Services	Operating Grants and Contributions	Capital Grants and Contributions	
Governmental Activities:					
Instruction	\$ 3,593,535	\$ 630,943	\$ 2,937,330	\$ -	\$ (25,262)
Student support services	40,867,296	3,399	14,980,476	-	(25,883,421)
Instructional staff support services	31,687,996	2,456,463	13,257,327	-	(15,974,206)
General administration	4,660,225	4,983	243,467	-	(4,411,775)
Regional administration	4,645,440	20,182	-	-	(4,625,258)
Business administration	1,620,834	13,766	1,024,930	-	(582,138)
Central & other support services	4,945,243	610,797	1,629	-	(4,332,817)
Printing, delivery services & coop services	1,118,734	485,126	-	-	(633,608)
Plant operations and maintenance	1,402,095	1	34,658	-	(1,367,436)
Community services	166,891	-	178,816	-	11,925
LEA Part B Flowthrough	7,937,694	-	7,937,694	-	-
Debt service	22,132	-	-	-	(22,132)
Depreciation-unallocated	378,658	-	-	-	(378,658)
Total Primary Government	\$ 103,046,773	\$ 4,225,660	\$ 40,596,327	\$ -	\$ (58,224,786)
General Revenues					
Property Taxes, Levied for General Purposes				\$	27,731,735
State Aid-Formula Grants					38,868,838
Unrestricted Investment Earnings					170,781
Gain on sale of equipment					43,288
Total General Revenues				\$	66,814,642
Change in Net Position					8,589,856
Net Position-Beginning, As Restated					(5,563,072)
Net Position-Ending				\$	3,026,784

See accompanying notes to the basic financial statements.

Heartland Area Education Agency  
Balance Sheet  
Governmental Funds  
June 30, 2022

Exhibit C

	General	Non-Major Funds	Total
<b>Assets</b>			
Cash and Cash Equivalents	\$ 24,022,141	\$ 139,079	\$ 24,161,220
Due from Other Governments	7,177,443	43,534	7,220,977
Prepaid Items	160,750	3,650	164,400
Deposits	7,859	-	7,859
<b>Total Assets</b>	<b>31,368,193</b>	<b>186,263</b>	<b>31,554,456</b>
<b>Liabilities and Fund Balance</b>			
<b>Liabilities</b>			
Accounts Payable and Other Current Liabilities	14,588,553	186,263	14,774,816
Unearned Revenue	203,123	-	203,123
<b>Total Liabilities</b>	<b>14,791,676</b>	<b>186,263</b>	<b>14,977,939</b>
<b>Fund Balances</b>			
Non-Spendable			
Prepaid Items	160,750	3,650	164,400
Restricted			
Materials Resource	815,757	-	815,757
State Teacher Categorical	233,833	-	233,833
Assigned			
Encumbrances	5,206	-	5,206
Committed			
Facility and Site Improvements	3,597,682	-	3,597,682
Unassigned	11,763,289	(3,650)	11,759,639
<b>Total Fund Balances</b>	<b>16,576,517</b>	<b>-</b>	<b>16,576,517</b>
<b>Total Liabilities and Fund Balances</b>	<b>\$ 31,368,193</b>	<b>\$ 186,263</b>	<b>\$ 31,554,456</b>

See accompanying notes to the basic financial statements.

**Heartland Area Education Agency**  
**Reconciliation of the Governmental Funds Balance Sheet**  
**to the Statement of Net Position**  
**June 30, 2022**

Exhibit D

**Total Fund Balances-Governmental Funds** \$ 16,576,517

Amounts reported for Governmental Activities in the Statement of Net Position are different because:

Capital Assets used in Governmental Activities are not financial resources and therefore are not reported as assets in Governmental Funds. The cost of the assets is \$21,266,752 less the accumulated depreciation of \$12,479,783. 8,786,969

Pension and OPEB related deferred outflows of resources and deferred inflows of resources related to pensions, pension expense, OPEB, and OPEB expense are not due and payable in the current year and, therefore, are not reported in the governmental funds.

Deferred outflows of resources related to pension	\$ 7,988,239	
Deferred inflows of resources related to pension	(33,907,297)	
Deferred outflows of resources related to OPEB	617,228	
Deferred inflows of resources related to OPEB	<u>(239,556)</u>	(25,541,386)

Long-term liabilities, including capital leases, compensated absences, other post employment benefits payable and net pension liability are not due and payable in the current year and, therefore are not reported in the governmental funds. (4,511,261)

Internal Service Funds are used by management to charge the costs of certain services to individual funds. The assets and liabilities of the Internal Service Fund are included in governmental activities in the Statement of net position

Other current assets	\$ 9,208,247	
Other current liabilities	<u>(1,492,302)</u>	7,715,945

**Total Net Position-Governmental Activities** \$ 3,026,784

See accompanying notes to financial basic statements.

**Heartland Area Education Agency**  
**Statement of Revenues, Expenditures and**  
**Changes in Fund Balances-Governmental Funds**  
**For the Year Ended June 30, 2022**

Exhibit E

	General	Non-Major Funds	Total
<b>Revenues</b>			
Local Sources	\$ 32,107,453	\$ 4,999	\$ 32,112,452
State Sources	39,755,760	1,389,229	41,144,989
Federal Sources	38,197,848	121,622	38,319,470
<b>Total Revenues</b>	<b>110,061,061</b>	<b>1,515,850</b>	<b>111,576,911</b>
<b>Expenditures</b>			
Current:			
Instruction	2,536,824	1,226,631	3,763,455
Student Support Services	44,064,187	2,897	44,067,084
Instructional Staff Support Services	34,028,075	119,214	34,147,289
General Administration	4,733,042	130,833	4,863,875
Regional Administration	5,091,664	-	5,091,664
Business Administration	1,719,393	-	1,719,393
Central and Other Support Services	5,177,394	1,617	5,179,011
Printing & Delivery	1,199,841	-	1,199,841
Plant Operations and Maintenance	1,616,589	34,658	1,651,247
Community Services Operations	178,816	-	178,816
LEA Part B Flowthrough	7,937,694	-	7,937,694
Debt Service:			
Principal	-	188,234	188,234
Interest	-	22,132	22,132
<b>Total Expenditures</b>	<b>108,283,519</b>	<b>1,726,216</b>	<b>110,009,735</b>
<b>Excess (deficiency) of revenues over (under) expenditures</b>	<b>1,777,542</b>	<b>(210,366)</b>	<b>1,567,176</b>
<b>Other financing sources (uses):</b>			
Other	16,430	-	16,430
Sale of Equipment	43,288	-	43,288
Proceeds from lease purchase	441,120	-	441,120
Transfer in	-	210,366	210,366
Transfer (out)	(210,366)	-	(210,366)
<b>Total Other Financing Sources (Uses)</b>	<b>290,472</b>	<b>210,366</b>	<b>500,838</b>
<b>Net Change in Fund Balances</b>	<b>2,068,014</b>	<b>-</b>	<b>2,068,014</b>
<b>Fund Balances--Beginning</b>	<b>14,508,503</b>	<b>-</b>	<b>14,508,503</b>
<b>Fund Balances--Ending</b>	<b>\$ 16,576,517</b>	<b>\$ -</b>	<b>\$ 16,576,517</b>

See accompanying notes to the basic financial statements.

**Heartland Area Education Agency**  
**Reconciliation of the Governmental Funds Statement of Revenues,**  
**Expenditures, and Changes in Fund Balances to the Statement of Activities**  
**For the Year Ended June 30, 2022**

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Exhibit F

**Total Net Change in Fund Balances-Government Funds** **\$ 2,068,014**

Amounts reported for Governmental Activities in the Statement of Activities are different because:

Capital outlays are reported in Governmental Funds as expenditures. However, in the Statement of Activities, the cost of those assets is allocated over their estimated useful life as depreciation expense. This is the amount by which capital outlay (\$559,610) is less than depreciation \$823,031.

(263,421)

Gain on sale of capital assets  
 Proceeds from sale of capital assets

43,288  
 (43,288)

Some expenses reported in the Statement of Activities do not require the use of current financial resources and, therefore, are not reported as expenditures in governmental funds, as follows:

Compensated absences	\$	55,017	
Leased equipment principal		64,546	
Building lease principal		123,688	
Proceeds from lease purchase		(441,120)	
Pension expense		7,755,314	
Other post employment benefits		(18,180)	
		7,539,265	7,539,265

Internal Service Funds are used by management to charge the costs of certain activities to individual funds. The net revenue of the Internal Service Fund is reported with governmental activities.

(754,002)

<b>Change in Net Position of Governmental Activities</b>	<b>\$</b>	<b>8,589,856</b>
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See accompanying notes to basic financial statements.

Heartland Area Education Agency  
Statement of Net Position  
Proprietary Fund  
June 30, 2022

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Exhibit G

	<u>Governmental Activities Internal Service</u>
<b>Assets</b>	
Cash and Cash Equivalents	\$ 9,208,247
<b>Total Assets</b>	<u>9,208,247</u>
<b>Liabilities</b>	
Accounts Payable	248,550
Claims Payable	1,242,374
Unearned Revenue	1,378
<b>Total Liabilities</b>	<u>1,492,302</u>
<b>Net Position</b>	
Unrestricted	7,715,945
<b>Total Net Position</b>	<u><u>\$ 7,715,945</u></u>

See accompanying notes to the basic financial statements.



Heartland Area Education Agency  
Statement of Revenues, Expenses and Changes in Net Position  
Proprietary Fund  
For the Year Ended June 30, 2022

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Exhibit H

	<u>Governmental Activities Internal Service</u>
<b>Operating Revenues</b>	
Charges for Services	\$ 10,264,678
<b>Operating Expenses</b>	
Purchased Services	704,643
Claims and Administration	10,279,279
Supplies	34,758
<b>Total Operating Expenses</b>	<u>11,018,680</u>
<b>Operating (Loss)</b>	(754,002)
<b>Net Position, Beginning of Year</b>	8,469,947
<b>Net Position, End of Year</b>	<u><u>\$ 7,715,945</u></u>

See accompanying notes to the basic financial statements.

Heartland Area Education Agency  
Statement of Cash Flows  
Proprietary Fund  
For the Year Ended June 30, 2022

Exhibit I

	<u>Governmental Activities Internal Service</u>
<b>Cash flows from operating activities</b>	
Receipts from customers and users	\$ 10,256,548
Payments to suppliers	(611,640)
Claims and administrative costs paid	(9,626,905)
<b>Net cash provided by operating activities</b>	<u>18,003</u>
<b>Net increase in cash and cash equivalents</b>	18,003
<b>Cash and cash equivalents, beginning of year</b>	9,190,244
<b>Cash and cash equivalents, end of year</b>	<u><u>\$ 9,208,247</u></u>
<b>Reconciliation of operating income to net cash provided by operating activities</b>	
<b>Operating (loss)</b>	\$ (754,002)
<b>Adjustments to reconcile operating (loss) to net cash provided by operating activities</b>	
Changes in assets and liabilities:	
Prepaid expenses	18,252
Accounts payable	109,509
Claims payable	652,374
Unearned revenue	(8,130)
<b>Net cash provided by operating activities</b>	<u><u>\$ 18,003</u></u>

See accompanying notes to the basic financial statements.

Heartland Area Education Agency  
Statement of Fiduciary Net Position  
Fiduciary Fund  
June 30, 2022

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Exhibit J

	<b>Custodial Fund</b>
<b>Assets</b>	
Cash and cash equivalents	\$ 548,200
Accounts receivable	29,756
<b>Total Assets</b>	<u>577,956</u>
<b>Liabilities</b>	
Accounts payable	<u>124,921</u>
<b>Net Position</b>	
Restricted	<u><u>\$ 453,035</u></u>

See accompanying notes to the basic financial statements.

Heartland Area Education Agency  
Statement of Revenues, Expenses and Changes in Net Position  
Fiduciary Fund  
Year Ended June 30, 2022

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Exhibit K

	<b>Custodial Fund</b>
<b>Additions</b>	
State sources	\$ 493,593
<b>Deductions</b>	
Purchased services	8,604
Claims and administration	468,365
<b>Total deductions</b>	476,969
<b>Change in net position</b>	16,624
Net position, beginning of the year	436,411
Net position, end of year	\$ 453,035

See accompanying notes to the basic financial statements.

## Heartland Area Education Agency

### Notes to Basic Financial Statements Year Ended June 30, 2022

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#### Note 1. Summary of Significant Accounting Policies

Heartland Area Education Agency (Agency) is an intermediate school corporation between the State Department of Education and the local school districts in its area as provided by Chapter 273 of the Code of Iowa. The Agency provides programs and support services necessary to meet the identified educational needs in the local school districts to enable them to operate efficiently and effectively. The Agency serves 53 school districts and 30 accredited non-public schools in an eleven-county area. A Board of Directors, whose members are elected on a non-partisan basis, governs the Agency.

The Agency's financial statements are prepared in conformity with U.S. generally accepted accounting principles as prescribed by the Governmental Accounting Standards Board.

##### A. Reporting Entity

For financial reporting purposes, Heartland Area Education Agency has included all funds, organizations, agencies, boards, commissions, and authorities. The Agency has also considered all potential component units for which it is financially accountable, and other organizations for which the nature and significance of their relationship with the Agency are such that exclusion would cause the Agency's financial statements to be misleading or incomplete. The Governmental Accounting Standards Board has set forth criteria to be considered in determining financial accountability. These criteria include appointing a voting majority of an organization's governing body, and (1) the ability of the Agency to impose its will on that organization or (2) the potential for the organization to provide specific benefits to, or impose specific financial burdens on the Agency. Heartland Area Education Agency has no component units that meet the Governmental Accounting Standards Board criteria.

##### B. Basis of Presentation

Government-Wide Financial Statements – The Statement of Net Position and the Statement of Activities report information on all of the activities of the Agency. For the most part, the effect of interfund activity has been removed from these statements. Governmental activities, which normally are supported by intergovernmental revenues, are reported separately from business-type activities, which rely to a significant extent on fees and charges for support. The Agency does not have business-type activities.

The Statement of Net Position presents the Agency's nonfiduciary assets and liabilities, with the difference reported as net position. Net position is reported in the following categories:

*Net investment in capital assets* consists of capital assets, net of accumulated depreciation and reduced by outstanding balances for bonds, notes, and other debt that are attributed to the acquisition, construction, or improvement of those assets.

*Restricted net position* results when constraints placed on net position use are either externally imposed or imposed by law through constitutional provisions or enabling legislation.

*Unrestricted net position* consists of net position not meeting the definition of the two preceding categories. Unrestricted net position often has constraints on resources that are imposed by management, which can be removed or modified.

## Heartland Area Education Agency

### Notes to Basic Financial Statements Year Ended June 30, 2022

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#### Note 1. Summary of Significant Accounting Policies (Continued)

The Statement of Activities demonstrates the degree to which the direct expenses of a given function or segment, are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function. Program revenues include 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function and 2) grants, contributions and interest restricted to meeting the operational or capital requirements of a particular function. Property taxes, state aid, non-categorical federal funds, and unrestricted interest income are reported as general revenues.

Fund Financial Statements – Separate financial statements are provided for the governmental funds and proprietary fund. Major individual governmental funds are reported as separate columns in the fund financial statements. All remaining governmental funds are aggregated and reported as nonmajor governmental funds.

The Agency reports the following major governmental fund:

The General Fund is the general operating fund of the Agency. All general revenues and other revenues not allocated by law or contractual agreement to some other fund are accounted for in this fund. From the fund are paid the general operating expenditures, including instructional, support and other costs.

The Agency reports the following non-major governmental funds:

Special Revenue funds are used to account for the revenue sources that are legally restricted to expenditures for specific purposes. The Agency reports the following special revenue funds:

The Special Revenue, Correctional Facilities Fund is used to account for a program where the Agency employs teachers to provide instruction to special education pupils. The actual costs of providing instructional services to the pupils are billed to the individual school districts or to the state of Iowa.

The Special Revenue, Shelter Care Fund is used to account for instructional programs where the Agency employs teachers to provide instruction to pupils in juvenile shelters and juvenile detention facilities. The actual costs of providing these instructional services are paid by the State of Iowa.

The Debt Service Fund is used to account for all resources used in the payment of long-term debt.

Proprietary fund types are used to account for the Agency's ongoing activities which are similar to those often found in the private sector. The measurement focus is upon income determination, financial position and cash flows. The Agency reports the following proprietary fund:

The Internal Service Fund is used to account for goods or services provided by one department to other departments of the Agency on a cost reimbursement basis. The Internal Service Fund is used to account for the self-funded health and dental insurance programs and health reimbursement accounts.

Fiduciary fund types are used to account for net position and changes in net position. The Agency has one fiduciary fund which is considered a Custodial Fund. The CTE Custodial Fund is to account for the distribution of the state match for the Perkins awards to local education agencies through the Region 11 Career and Technical Education Partnership. The Agency is a member and the fiscal agent of the partnership.

## Heartland Area Education Agency

### Notes to Basic Financial Statements Year Ended June 30, 2022

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#### Note 1. Summary of Significant Accounting Policies (Continued)

##### C. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

##### D. Measurement Focus and Basis of Accounting

The government-wide financial statements and the proprietary fund financial statements and fiduciary fund are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been satisfied.

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the Agency considers revenues to be available if they are collected within 60 days after year-end.

Intergovernmental revenues (state aid, property tax, shared revenues, grants and reimbursements from other governments) and interest associated with the current fiscal period are all considered to be susceptible to accrual and so have been recognized as revenues of the current period. All other revenue items are considered to be measurable and available only when cash is received by the Agency.

Revenue-exchange and nonexchange: Nonexchange transactions, in which the Agency receives value without directly giving equal value in return include property tax, state aid, grants, entitlements and donations. Revenue from nonexchange transactions is recognized in the fiscal year in which all eligibility requirements have been satisfied. Eligibility requirements include timing requirements, which specify the year when the resources are required to be used or the fiscal year when use is first permitted, matching requirements, in which the Agency must provide local resources to be used for a specified purpose, and expenditure requirements, in which the resources are provided to the Agency on a reimbursement basis. On a modified accrual basis, revenue from nonexchange transactions must also be available before it can be recognized.

Revenue resulting from exchange transactions, in which each party gives and receives essentially equal value, is recorded on the accrual basis when the exchange takes place. On a modified accrual basis, revenue is recorded in the fiscal year in which the resources are measurable and become available.

Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, principal and interest on long-term debt, claims and judgments and compensated absences are recognized as expenditures only when payment is due. Capital asset acquisitions are reported as expenditures in governmental funds. Proceeds of general long-term debt and acquisitions under capital leases are recorded as other financing sources.

## Heartland Area Education Agency

### Notes to Basic Financial Statements Year Ended June 30, 2022

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#### Note 1. Summary of Significant Accounting Policies (Continued)

Under the terms of grant agreements, the Agency funds certain programs by a combination of specific cost-reimbursement grants and general revenues. Thus, when program expenses are incurred, there is both restricted and unrestricted net position available to finance the program. It is the Agency's policy to first apply cost-reimbursement grant resources to such programs and then general revenues.

When an expenditure is incurred in governmental funds that can be paid using either restricted or unrestricted resources, the Agency's policy is generally to pay the expenditure from restricted fund balance and then from less-restrictive classifications – committed, assigned, and then unassigned fund balance.

Proprietary funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the Agency's Internal Service Fund is charges for services. Operating expenses for Internal Service Fund include the cost of claims, administrative expenses and stop-loss re-insurance expenses. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

#### E. Budgets and Budgetary Accounting

The budgetary comparison and related disclosures are reported as Required Supplementary Information. As allowed by Governmental Accounting Standards Board Statement No. 41, Budgetary Comparison Schedules-Perspective Differences, the Agency presents budgetary comparison schedules based on the program structure of function areas as required by state statute for its legally adopted budget. The legal level of control is at the total expenditure/expense level.

#### F. Assets, Liabilities and Fund Equity

Cash, Pooled Investments and Cash Equivalents - Cash includes amounts in demand deposits, money market funds and certificate of deposits. Investments are stated at fair value except for the investment in the Iowa Schools Joint Investment Trust, which is valued at amortized cost and non-negotiable certificates of deposit, which are stated at cost.

All short-term cash investments that are highly liquid are considered to be cash equivalents. Cash equivalents are readily convertible to known amounts of cash and, at the day of purchase, have a maturity date no longer than three months.

Capital Assets - Capital assets, which include property, furniture and equipment, and intangibles are reported in the governmental column in the government-wide Statement of Net Position. Capital assets are recorded at historical cost. Donated capital assets are recorded at estimated fair market value at the date of donation. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend asset lives are not capitalized. Capital assets are defined by the Agency as assets with initial, individual costs in excess of \$3,000 and estimated useful lives in excess of two years.

Right-to-use leased assets are initially measured as the initial amount of the lease liability, adjusted for lease payments made at or before the lease commencement date, plus certain initial direct costs to place the assets in service. Subsequently, the leased assets are amortized on a straight-line basis over the shorter of the life of the lease or estimated useful life of the asset.



## Heartland Area Education Agency

### Notes to Basic Financial Statements Year Ended June 30, 2022

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#### Note 1. Summary of Significant Accounting Policies (Continued)

Capital assets of the Agency are depreciated using the straight-line method of depreciation over the following estimated useful lives:

<u>Asset Class</u>	<u>Estimated Useful Lives (In Years)</u>
Buildings	50
Improvements	20
Intangibles	5-10
Furniture and equipment	5
Film and book library	10

Deferred Outflows of Resources – Deferred outflows of resources represent a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expense/expenditure) until then. Deferred outflows of resources consist of unrecognized items not yet charged to pension expense or other postemployment benefit expense and contributions from the employer after the measurement date but before the end of the employer's reporting period.

Salaries and Benefits Payable - Payroll and related expenses for staff with annual contracts corresponding to the current school year, which are payable in July and August, have been accrued as liabilities.

Unearned revenue: Proprietary funds defer revenue recognition in connection with resources that have been received, but not earned. Unearned revenue in governmental funds arises when assets are recognized before revenue recognition criteria have been satisfied. Grants and entitlements received before the eligibility requirements are met are also recorded as unearned revenue. Unearned revenue in the governmental funds consists of class and registration fees of \$203,123 collected for programs and services that will be provided in the next fiscal year.

Compensated Absences - Agency employees accumulate a limited amount of earned but unused vacation hours for subsequent use or for payment upon termination, death or retirement. A liability has been recorded in the Statement of Net Position representing the Agency's commitment to fund non-current compensated absences. This liability has been computed based on rates of pay in effect at June 30, 2022. The compensated absences liability attributable to the governmental activities will be paid by the General and Special Revenue Funds.

Leases: The Agency is a lessee for noncancellable leases of equipment. The Agency recognizes a lease liability and an intangible right-to-use lease asset in the government-wide financial statements. The Agency recognizes lease liabilities with an initial, individual net present value of \$5,000 or more.

At the commencement of a lease, the Agency initially measures the lease liability at the present value of payments expected to be made during the lease term. Subsequently, the lease liability is reduced by the principal portion of the lease payments made. The lease asset is initially measured as the initial amount of the lease liability, adjusted for lease payments made at or before the lease commencement date, plus certain initial costs to place the asset in service. Subsequently, the lease asset is amortized on a straight-line basis over the life of the lease.

Key estimates and judgments related to leases include how the Agency determines (1) the discount rate it uses to discount the expected lease payments to present value, (2) lease term, and (3) lease payments.

## Heartland Area Education Agency

### Notes to Basic Financial Statements Year Ended June 30, 2022

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#### Note 1. Summary of Significant Accounting Policies (Continued)

The Agency uses the interest rate charged by the lessor as the discount rate. When the interest rate charged by the lessor is not provided, the Agency generally uses its estimated incremental borrowing rate as the discount rate for leases.

The lease term includes the noncancellable period of the lease. Lease payments included in the measurement of the lease liability are composed of fixed payments and purchase option price that the Agency is reasonably certain to exercise.

The Agency monitors changes in circumstances that would require a remeasurement of its lease and will remeasure the lease asset and liability if certain changes occur that are expected to significantly affect the amount of the lease liability.

Lease assets are reported with other capital assets and lease liabilities are reported with long-term debt on the statement of net position.

Long-term Liabilities - In the Government-Wide Financial Statements, long-term debt and other long-term obligations are reported as liabilities in the Governmental Activities column in the Statement of Net Position.

Pensions - For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Iowa Public Employees' Retirement System (IPERS) and additions to/deductions from IPERS' fiduciary net position have been determined on the same basis as they are reported by IPERS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

Total OPEB Liability - For purposes of measuring the total OPEB liability, deferred outflows of resources related to OPEB and OPEB expense, information has been determined based on the Agency's actuary report. For this purpose, benefit payments are recognized when due and payable in accordance with the benefit terms. The total OPEB liability attributable to the governmental activities will be paid primarily by the General Fund.

Deferred Inflows of Resources - Deferred inflows of resources represents an acquisition of net position that applies to a future period(s) and will not be recognized as an inflow of resources (revenue) until that time. Available means collected within the current year or expected to be collected soon enough thereafter to be used to pay liabilities of the current year. Deferred inflows of resources in the governmental fund financial statements represent the amount of assets that have been recognized, but the related revenue has not been recognized since the assets are not collected within the current year or expected to be collected soon enough thereafter to be used to pay liabilities of the current year. Deferred inflows of resources consist of receivables not collected within sixty days after year end.

Deferred inflows of resources in the Statement of Net Position consist of the unamortized portion of differences between expected and actual experiences, for pension and OPEB, changes in proportion and proportionate share of contributions for pension, and the unamortized change in assumptions for OPEB.

## Heartland Area Education Agency

### Notes to Basic Financial Statements Year Ended June 30, 2022

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#### Note 1. Summary of Significant Accounting Policies (Continued)

Fund Balances – In the Governmental Fund financial statements, fund balances are classified as follows:

Nonspendable – Amounts which cannot be spent because they are in a nonspendable form or because they are legally or contractually required to be maintained intact.

Restricted – Amounts restricted to specific purposes when constraints placed on the use of the resources are either externally imposed by creditors, grantors, state or federal laws or are imposed by law through constitutional provisions or enabling legislation.

Committed – Amounts, which can be used only for specific purposes determined pursuant to constraints formally imposed by the Board of Directors through resolution approved prior to year-end. Committed amounts cannot be used for any other purpose unless the Board of Directors removes or changes the specified use by taking the same action it employed to commit these amounts.

Assigned – Amounts intended to be used for a specific purpose but do not meet the criteria to be classified as restricted or committed. The authority to assign fund balances has been delegated to the Chief Financial Officer through the Board approved budget by the Agency.

Unassigned – All amounts not included in other spendable classifications as well as any deficit fund balance of any other governmental fund is reported as unassigned.

The Agency's flow of funds assumption prescribes that the funds with the highest level of constraint are expended first. If restricted or unrestricted funds are available for spending, the restricted funds are spent first. Additionally, if different levels of unrestricted funds are available for spending, the Agency considers committed funds to be expended first followed by assigned funds and then unassigned.

#### Note 2. Cash, Pooled Investments and Cash Equivalents

The Agency's deposits in banks at June 30, 2022 were entirely covered by Federal depository insurance, or by the State Sinking Fund in accordance with Chapter 12C of the Code of Iowa. This chapter provides for additional assessments against the depositories to insure there will be no loss of public funds.

The Agency is authorized by statute to invest public funds in obligations of the United States government, its agencies and instrumentalities; certificates of deposit or other evidences of deposit at federally insured depository institutions approved by the Board of Directors; prime eligible bankers acceptances; certain high rated commercial paper; perfected repurchase agreements; certain registered open-end management investment companies; certain joint investment trusts; and warrants or improvement certificates of a drainage Agency.

The Agency had investments in the Iowa Schools Joint Investment Trust Direct Government Obligation Portfolio, which is valued at an amortized cost pursuant to Rule 2a-7 under the Investment Company Act of 1940. As of June 30, 2022 \$605 was invested with the Iowa Schools Joint Investment Trust. The investment in the Iowa Schools Joint Investment Trust was rated AAAM by Standard & Poor's Financial Services. There was no limitation or restriction on withdrawals of the investment. The Agency does not have a separate credit risk policy from state statutes.

Interest rate risk - The Agency's investment policy limits the investment of operating funds (funds expected to be expended in the current budget year or within 15 months of receipt) to instruments that mature within 397 days. Funds not identified as operating funds may be invested in investments with maturities longer than 397 days, but the maturities shall be consistent with the needs and use of the Agency.

Heartland Area Education Agency

Notes to Basic Financial Statements  
Year Ended June 30, 2022

**Note 3. Capital Assets**

Capital assets activity for the year ended June 30, 2022 is as follows:

	Restated Balance June 30, 2021	Additions	Retirements	Balance June 30, 2022
Governmental activities:				
Capital assets, not being depreciated:				
Land	\$ 1,136,985	\$ -	\$ -	\$ 1,136,985
<b>Total capital assets, not being depreciated</b>	<b>1,136,985</b>	<b>-</b>	<b>-</b>	<b>1,136,985</b>
Capital assets, being depreciated:				
Buildings	6,147,926	-	-	6,147,926
Improvements other than buildings	6,404,754	-	-	6,404,754
Furniture and equipment	3,946,703	58,058	757,871	3,246,890
Intangibles	1,420,748	-	-	1,420,748
Intangibles, right to use	699,149	441,119	-	1,140,268
Library/media collection	2,040,993	60,433	332,245	1,769,181
<b>Total capital assets, being depreciated</b>	<b>20,660,273</b>	<b>559,610</b>	<b>1,090,116</b>	<b>20,129,767</b>
Accumulated depreciation:				
Buildings	2,636,401	121,921	-	2,758,322
Improvements other than buildings	3,224,409	256,738	-	3,481,147
Furniture and equipment	3,284,451	206,970	757,871	2,733,550
Intangibles	1,328,767	32,958	-	1,361,725
Intangibles, right to use	301,922	190,075	-	491,997
Library/media collection	1,970,918	14,369	332,245	1,653,042
<b>Total accumulated depreciation</b>	<b>12,746,868</b>	<b>823,031</b>	<b>1,090,116</b>	<b>12,479,783</b>
<b>Total capital assets, being depreciated, net</b>	<b>7,913,405</b>	<b>(263,421)</b>	<b>-</b>	<b>7,649,984</b>
<b>Governmental activities capital assets, net</b>	<b>\$ 9,050,390</b>	<b>\$ (263,421)</b>	<b>\$ -</b>	<b>\$ 8,786,969</b>

Depreciation expense is charged to functions of the Agency as follows:

Governmental Activities:

Instruction	\$ 2,670
Student support services	24,620
Instructional staff support	26,169
Regional administration	8,407
Business services	153,201
Plant operations and maintenance	229,306
Unallocated	378,658
<b>Total Governmental Activities Depreciation Expense</b>	<b>\$ 823,031</b>

## Heartland Area Education Agency

### Notes to Basic Financial Statements Year Ended June 30, 2022

#### Note 4. Long-Term Liabilities

A summary of changes in long-term liabilities for the year ended June 30, 2022 is as follows:

	Restated 2021	Additions	Deletions	2022	Due Within One Year
Compensated absences	\$ 735,031	\$ 680,014	\$ 735,031	\$ 680,014	\$ 680,014
Leased equipment	65,878	110,142	64,546	111,474	36,906
Building lease	342,865	330,978	123,688	550,155	145,403
Total OPEB liability	1,905,597	347,830	-	2,253,427	-
Net pension liability	45,426,907	-	44,510,716	916,191	-
	<u>\$48,476,278</u>	<u>\$ 1,468,964</u>	<u>\$45,433,981</u>	<u>\$ 4,511,261</u>	<u>\$ 862,323</u>

Compensated absences, total OPEB liability and net pension liability are liquidated from the General Fund and special revenue funds.

#### Leases:

The Agency leases Marco copiers and print shop equipment. The leases expire between June 30, 2022 and June 30, 2026. The details of the leases are as follows:

Marco Copier Lease				Marco Print Shop Copiers			
	Principal	Interest	Total		Principal	Interest	Total
2022	\$ 20,023	\$ 6,587	\$ 26,610	2022	\$ 14,117	\$ 147	\$ 14,264
2023	21,621	4,989	26,610	2023	-	-	-
2024	23,346	3,264	26,610	2024	-	-	-
2025	25,208	1,402	26,610	2025	-	-	-
2026	4,393	42	4,435	2026	-	-	-
<b>Total</b>	<b>\$ 94,591</b>	<b>\$ 16,284</b>	<b>\$ 106,440</b>	<b>Total</b>	<b>\$ 14,117</b>	<b>\$ 147</b>	<b>\$ 14,264</b>

  

Marco Print Shop Equipment				Total Equipment Leases			
	Principal	Interest	Total		Principal	Interest	Total
2022	\$ 2,766	\$ 29	\$ 2,795	2022	\$ 36,906	\$ 6,763	\$ 43,669
2023	-	-	-	2023	21,621	4,989	26,610
2024	-	-	-	2024	23,346	3,264	26,610
2025	-	-	-	2025	25,208	1,402	26,610
2026	-	-	-	2026	4,393	42	4,435
<b>Total</b>	<b>\$ 2,766</b>	<b>\$ 29</b>	<b>\$ 2,795</b>	<b>Total</b>	<b>\$ 111,474</b>	<b>\$ 16,460</b>	<b>\$ 123,499</b>

## Heartland Area Education Agency

### Notes to Basic Financial Statements Year Ended June 30, 2022

#### Note 4. Long-Term Liabilities (Continued)

The Agency leases several offices within its service area. The leases expire between June 30, 2022 and June 30, 2026. Certain leases are renewable for additional periods. Some of the leases also require the payment of normal maintenance and insurance on the properties. In most cases, management expects the leases will be renewed or replaced by other leases.

Ankeny				Altoona			
	Principal	Interest	Total		Principal	Interest	Total
2022	\$ 35,059	\$ 5,566	\$ 40,625	2022	\$ 27,803	\$ 3,385	\$ 31,188
2023	36,215	4,410	40,625	2023	28,720	2,468	31,188
2024	37,410	3,215	40,625	2024	29,667	1,521	31,188
2025	38,644	1,981	40,625	2025	30,646	542	31,188
2026	39,919	706	40,625	2026	-	-	-
<b>Total</b>	<b>\$ 187,247</b>	<b>\$ 15,878</b>	<b>\$ 162,500</b>	<b>Total</b>	<b>\$ 116,836</b>	<b>\$ 7,916</b>	<b>\$ 124,752</b>

  

DMACC Carroll				DMACC Newton			
	Principal	Interest	Total		Principal	Interest	Total
2022	\$ 10,964	\$ 636	\$ 11,600	2022	\$ 26,830	\$ 1,556	\$ 28,386
2023	11,323	277	11,600	2023	27,709	677	28,386
<b>Total</b>	<b>\$ 22,287</b>	<b>\$ 913</b>	<b>\$ 23,200</b>	<b>Total</b>	<b>\$ 54,539</b>	<b>\$ 2,233</b>	<b>\$ 56,772</b>

  

Knoxville Office				Dixon Warehouse			
	Principal	Interest	Total		Principal	Interest	Total
2022	\$ 14,899	\$ 1,301	\$ 16,200	2022	\$ 8,408	\$ 58	\$ 8,466
2023	15,398	802	16,200	2023	-	-	-
2024	15,914	286	16,200	2024	-	-	-
<b>Total</b>	<b>\$ 46,211</b>	<b>\$ 2,389</b>	<b>\$ 48,600</b>	<b>Total</b>	<b>\$ 8,408</b>	<b>\$ 58</b>	<b>\$ 8,466</b>

  

Indianola Office				Total Building Lease			
	Principal	Interest	Total		Principal	Interest	Total
2022	\$ 21,440	\$ 3,460	\$ 24,900	2022	\$ 145,403	\$ 15,962	\$ 161,365
2023	22,158	2,742	24,900	2023	141,523	11,376	152,899
2024	22,900	2,000	24,900	2024	105,891	7,022	112,913
2025	23,668	1,232	24,900	2025	92,958	3,755	96,713
2026	24,461	439	24,900	2026	64,380	1,145	65,525
<b>Total</b>	<b>\$ 114,627</b>	<b>\$ 9,873</b>	<b>\$ 99,600</b>	<b>Total</b>	<b>\$ 550,155</b>	<b>\$ 39,260</b>	<b>\$ 523,890</b>

#### Note 5. Pension and Retirement Benefits

Plan Description – IPERS membership is mandatory for employees of the Agency, except for those covered by another retirement system. Employees of the Agency are provided with pensions through a cost-sharing multiple employer defined benefit pension plan administered by Iowa Public Employees' Retirement System (IPERS). IPERS issues a stand-alone financial report which is available to the public by mail at 7401 Register Drive P.O. Box 9117, Des Moines, Iowa 50306-9117 or at [www.ipers.org](http://www.ipers.org).

IPERS benefits are established under Iowa Code chapter 97B and the administrative rules thereunder. Chapter 97B and the administrative rules are the official plan documents. The following brief description is provided for general informational purposes only. Refer to the plan documents for more information.

## Heartland Area Education Agency

### Notes to Basic Financial Statements Year Ended June 30, 2022

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#### Note 5. Pension and Retirement Benefits (Continued)

Pension Benefits – A regular member may retire at normal retirement age and receive monthly benefits without an early-retirement reduction. Normal retirement age is age 65, any time after reaching age 62 with 20 or more years of covered employment, or when the member's years of service plus the member's age at the last birthday equals or exceeds 88, whichever comes first. These qualifications must be met on the member's first month of entitlement to benefits. Members cannot begin receiving retirement benefits before age 55. The formula used to calculate a Regular member's monthly IPERS benefit includes:

- A multiplier based on years of service
- The member's highest five-year average salary, except members with service before June 30, 2012, will use the highest three-year average salary as of that date if it is greater than the highest five-year average salary.

If a member retires before normal retirement age, the member's monthly retirement benefit will be permanently reduced by an early-retirement reduction. The early-retirement reduction is calculated differently for service earned before and after July 1, 2012. For service earned before July 1, 2012, the reduction is 0.25 percent for each month that the member receives benefits before the member's earliest normal retirement age. For service earned starting July 1, 2012, the reduction is 0.50 percent for each month that the member receives benefits before 65.

Generally, once a member selects a benefit option, a monthly benefit is calculated and remains the same for the rest of the member's lifetime. However, to combat the effects of inflation, retirees who began receiving benefits prior to July 1990 receive a guaranteed dividend with their regular November benefit payments.

Disability and Death Benefits – A vested member who is awarded federal Social Security disability or Railroad Retirement disability benefits is eligible to claim IPERS benefits regardless of age. Disability benefits are not reduced for early retirement. If a member dies before retirement, the member's beneficiary will receive a lifetime annuity or a lump-sum payment equal to the present actuarial value of the member's accrued benefit or calculated with a set formula, whichever is greater. When a member dies after retirement, death benefits depend on the benefit option the member selected at retirement.

Contributions – Contribution rates are established by IPERS following the annual actuarial valuation, which applies IPERS' Contribution Rate Funding Policy and Actuarial Amortization Method. Statute limits the amount rates can increase or decrease each year to 1 percentage point. IPERS Contribution Rate Funding Policy requires that the actuarial contribution rate be determined using the "entry age normal" actuarial cost method and the actuarial assumptions and methods approved by the IPERS Investment Board. The actuarial contribution rate covers normal cost plus the unfunded actuarial liability payment based on a 30-year amortization period. The payment to amortize the unfunded actuarial liability is determined as a level percentage of payroll, based on the Actuarial Amortization Method adopted by the Investment Board.

In fiscal year 2022, pursuant to the required rate, Regular members contributed 6.29 percent of covered payroll and the Agency contributed 9.44 percent for a total rate of 15.73 percent.

The Agency's contributions to IPERS for the year ended June 30, 2022 were \$5,176,333.

## Heartland Area Education Agency

### Notes to Basic Financial Statements Year Ended June 30, 2022

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#### Note 5. Pension and Retirement Benefits (Continued)

Net Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions – At June 30, 2022, the Agency reported a liability of \$916,191 for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2021, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. The Agency's proportion of the net pension liability was based on the Agency's share of contributions to the pension plan relative to the contributions of all IPERS participating employers. At June 30, 2021, the Agency's proportion was 0.653530 percent, which was an increase of 0.002318 from its proportion measured as of June 30, 2020.

For the year ended June 30, 2022, the Agency recognized pension income of \$2,578,980. At June 30, 2022, the Agency reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual experience	\$ 697,094	\$ 699,923
Changes of assumptions	599,267	-
Net difference between projected and actual earnings on pension plan investments	-	33,195,113
Changes in proportion and differences between Agency contributions and proportionate share of contributions	1,515,545	12,261
Agency contributions subsequent to the measurement date	5,176,333	-
<b>Total</b>	<b>\$ 7,988,239</b>	<b>\$ 33,907,297</b>

\$5,176,333 reported as deferred outflows of resources related to pensions resulting from the Agency contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ended June 30, 2023. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Year Ended June 30,	
2023	\$ (7,424,224)
2024	(7,654,321)
2025	(7,213,439)
2026	(8,872,729)
2027	69,322
Thereafter	-
<b>Total</b>	<b>\$ (31,095,391)</b>

There were no non-employer contributing entities to IPERS.



## Heartland Area Education Agency

### Notes to Basic Financial Statements Year Ended June 30, 2022

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#### Note 5. Pension and Retirement Benefits (Continued)

Actuarial Assumptions – The total pension liability in the June 30, 2021 actuarial valuation was determined using the following key actuarial assumptions and other inputs, applied to all periods included in the measurement:

Rate of Inflation (effective June 30, 2017)	2.60 percent per annum
Salary Increases (effective June 30, 2017)	3.25 percent to 16.25 percent average, including inflation. Rates vary by membership group.
Investment rate of return (effective June 30, 2017)	7.00 percent per annum, compounded annually, net of investment expense, including inflation
Wage growth (effective June 30, 2017)	3.25 percent per annum, based on 2.60 percent inflation and 0.65 percent real wage inflation

The actuarial assumptions used in the June 30, 2021 valuation were based on the results of an economic assumption study dated March 24, 2017 and a demographic assumption study dated June 28, 2018.

Mortality rates used in the 2021 valuation were based on the RP-2014 Employee and Healthy Annuitant Tables with MP-2017 generational adjustments.

The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates (expected returns, net of investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

Asset Class	Asset Allocation	Long-Term Expected Real Rate of Return
Domestic Equity	22.0%	4.43%
International Equity	17.5%	6.01%
Global Smart Beta Equity	6.0%	5.10%
Core Plus Fixed Income	26.0%	0.29%
Public Credit	4.0%	2.08%
Cash	1.0%	-0.25%
Private Equity	13.0%	9.51%
Private Real Assets	7.5%	4.63%
Private Credit	3.0%	2.87%
Total	100%	

## Heartland Area Education Agency

### Notes to Basic Financial Statements Year Ended June 30, 2022

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#### Note 5. Pension and Retirement Benefits (Continued)

Discount Rate – The discount rate used to measure the total pension liability was 7.0 percent. The projection of cash flows used to determine the discount rate assumed that employee contributions will be made at the contractually required rate and that contributions from the Agency will be made at contractually required rates, actuarially determined. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of current active and inactive employees. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the Agency's Proportionate Share of the Net Pension Liability to Changes in the Discount Rate – The following presents the Agency's proportionate share of the net pension liability calculated using the discount rate of 7.0 percent, as well as what the Agency's proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1-percentage-point lower (6.0 percent) or 1-percentage-point higher (8.0 percent) than the current rate:

	1% Decrease (6.0%)	Discount Rate (7.0%)	1% Increase (8.0%)
Agency's proportionate share of the net pension liability	\$ 32,427,022	\$ 916,191	\$(25,491,887)

Pension Plan Fiduciary Net Position – Detailed information about the pension plan's fiduciary net position is available in the separately issued IPERS financial report which is available on IPERS' website at [www.ipers.org](http://www.ipers.org).

Payables to the Pension Plan – At June 30, 2022, the Agency reported payables to the defined benefit pension plan of \$448,043 for legally required employer contributions and \$298,537 for legally required employee contributions which had been withheld from employee wages but not yet remitted to IPERS.

#### Note 6. Other Postemployment Benefits (OPEB)

Plan Description – The Agency's defined benefit OPEB plan, Heartland Area Education Agency Postemployment Plan Other Than Pensions (the Plan), provides postemployment benefits for eligible participants enrolled in its plans. The Plan is a single employer defined benefit OPEB plan administered by the Agency. Under Chapter 509A.13 of the Code of Iowa, "Group Insurance for Public Employees," if a governing body has procured insurance for its employees, the governing body shall allow its employees who retired before the age of sixty-five years of age to continue participation in the group plan at the employee's own expense until the employee attains sixty-five years of age. No assets are accumulated in a trust that meets the criteria in paragraph 4 of Statement No. 75.

Benefits provided: Employees who attain age 58 with at least 15 years of continuous service are eligible for the Agency's early retirement benefits until age 65. These include Agency-paid life, medical and dental insurance. Medical and dental premiums paid by the Agency are frozen at the level of the least expensive single premium in the year of retirement. After June 2016, this benefit was closed to any future retirees. Retirees who are not eligible for the subsidy benefit are required to contribute 100% of the premium cost in order to continue coverage.

## Heartland Area Education Agency

### Notes to Basic Financial Statements Year Ended June 30, 2022

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#### Note 6. Other Postemployment Benefits (OPEB) (Continued)

The full monthly premium rates as of July 1, 2021 for each plan are as shown below:

Rate Tier	Health	
	\$1000 HMO	\$2000 HMO
Retiree Only	618	551
Retiree & Family	1544	1378

Employees covered by benefit terms: At June 30, 2022, the following employees were covered by the benefit terms:

Inactive employees or beneficiaries currently receiving benefit payments	37
Inactive employees entitled to but not yet receiving benefit payments	-
Active employees	753
	<u>790</u>

#### Total OPEB Liability

The Agency's total OPEB liability of \$2,253,427 was measured as of June 30, 2022 and was determined by an actuarial valuation as of June 30, 2022.

Actuarial assumptions and other inputs: The total OPEB liability in the June 30, 2022 actuarial valuation was determined using the following actuarial assumptions and other inputs, applied to all periods included in the measurement unless otherwise specified:

Inflation	3.0% per annum
Salary increases	3.25% per annum
Discount rate	3.54% per annum
Retirees' share of benefit-related costs	100%
Health care cost trend rate	6.75%, with ultimate 4.25%

The discount rate was based on the Bond Buyer 20-Bond GO index.

The trend rates were reset to an initial rate of 6.75%, grading down by 0.25% per year until reaching the ultimate rate of 4.25% based on current Healthcare Analytics (HCA) Consulting trend study; current economic environment suggests a longer period until reaching the ultimate rate. The mortality projection scale was updated from MP-2019 to MP-2021 to reflect the Society of Actuaries; recent mortality study.

**Heartland Area Education Agency**

**Notes to Basic Financial Statements  
Year Ended June 30, 2022**

**Note 6. Other Postemployment Benefits (OPEB) (Continued)**

**Changes in the Total OPEB Liability**

	Total OPEB Liability
Balance at July 1, 2021	\$ 1,905,597
Changes for the year:	
Service cost	162,947
Interest	42,361
Changes of benefit terms	-
Differences between expected and actual experience	462,036
Changes in assumptions or other inputs	(104,696)
Benefit payments	(214,818)
Net changes	347,830
Balance at June 30, 2022	<u>\$ 2,253,427</u>

There were no changes as a result of changes in benefit terms. Differences between expected and actual experience resulted in a decrease in the liability of \$0. Changes of assumptions or other inputs reflect a change in the discount rate from 2.16% per annum in 2021 to 3.54% per annum in 2022.

Sensitivity of the total OPEB liability to changes in the discount rate: The following presents the total OPEB liability of the Agency, as well as what the Agency's total OPEB liability would be if it were calculated using a discount rate that is 1 percentage point lower or 1 percentage point higher than the current discount rate:

	1% Decrease 2.54%	Discount Rate 3.54%	1% Increase 4.54%
Total OPEB liability	\$ 2,433,000	\$ 2,253,427	\$ 2,095,000

Sensitivity of the total OPEB liability to changes in the healthcare cost trend rates: The following presents the total OPEB liability of the Agency, as well as what the Agency's total OPEB liability would be if it were calculated using healthcare cost trend rates that are 1 percentage point lower or 1-percentage point higher than the current healthcare cost trend rates:

	1% Decrease 5.75%	Healthcare Cost Trend Rates 6.75%	1% Increase 7.75%
Total OPEB liability	\$ 2,028,000	\$ 2,253,427	\$ 2,523,000

For the year ended June 30, 2022, the Agency recognized OPEB expense of \$232,997. At June 30, 2022, the Agency reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual experience	\$ 431,027	\$ 124,202
Changes of assumptions or other inputs	186,201	115,354
Net difference between projected and actual investments	-	-
<b>Total</b>	<u>\$ 617,228</u>	<u>\$ 239,556</u>

## Heartland Area Education Agency

### Notes to Basic Financial Statements Year Ended June 30, 2022

#### Note 6. Other Postemployment Benefits (OPEB) (Continued)

Amounts reported as deferred outflows of resources and deferred inflows of resources related to OPEB will be recognized in OPEB expense as follows:

Year ended June 30:

2023	\$	27,690
2024		27,690
2025		27,690
2026		27,690
2027		27,690
Thereafter		239,222
<b>Total</b>	<b>\$</b>	<b>377,672</b>

#### Note 7. Risk Management

As of July 1, 2013, the Agency has a self-funded health and dental insurance plan. The Agency purchases commercial insurance to provide for aggregate stop-loss coverage for the excess of 125 percent of estimated claims for the plan year and specific stop-loss reinsurance coverage for the excess of \$85,000 in insured claims for any one covered individual. Settled claims have not exceeded the aggregate stop-loss coverage in the current year or commercial insurance in the previous three years.

Payments are made to the plan based on actuarial estimates of amounts needed to pay prior and current year claims and to establish a reserve for incurred but unpaid claims. Changes in the claims liability amounts for the years ended June 30, 2022 and 2021 were as follows:

	Self-Insurance Fund	
	2022	2021
Claims payable, beginning of year	\$ 590,000	\$ 655,000
Incurred claims (including IBNR and changes in estimates)	8,453,876	6,973,383
Claim payments	7,801,502	7,038,383
Claims payable, end of year	<u>\$ 1,242,374</u>	<u>\$ 590,000</u>

Heartland Area Education Agency is exposed to various risks of loss related to torts; theft; damage to and destruction of assets; errors and omissions; injuries to employees; and natural disasters. These risks are covered by the purchase of commercial insurance. The Agency assumes liability for any deductibles and claims in excess of coverage limitations. Settled claims from these risks have not exceeded commercial insurance coverage in any of the past three fiscal years.

#### Note 8. Interfund Transfers

The following is a schedule of transfers as included in the basic financial statements of the Agency:

	Transfers In	Transfers Out
Major Fund, General Fund	\$ -	\$ 210,366
Non-major Funds, Debt Service Fund	210,366	-
	<u>\$ 210,366</u>	<u>\$ 210,366</u>

Transfers are used to (1) move revenues from the fund that statute or budget requires to collect them to the fund that statute or budget requires to expend them and (2) use unrestricted revenues collected in the General Fund to finance various programs accounted for in other funds in accordance with budgetary authorizations.

The General Fund transferred cash to the nonmajor Debt Service Fund for lease liability debt service payments.

## Heartland Area Education Agency

### Notes to Basic Financial Statements Year Ended June 30, 2022

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#### Note 9. New Governmental Accounting Standards Board (GASB) Statements

The Agency adopted the following statements during the year ended June 30, 2022:

GASB Statement No. 87, *Leases*. The objective of this Statement is to better meet the information needs of financial statement users by improving accounting and financial reporting for leases by governments. This Statement increases the usefulness of governments' financial statements by requiring recognition of certain lease assets and liabilities for leases that previously were classified as operating leases and recognized as inflows of resources or outflows of resources based on the payment provisions of the contract. It establishes a single model for lease accounting based on the foundational principle that leases are financings of the right to use an underlying asset. Under this Statement, a lessee is required to recognize a lease liability and an intangible right-to-use lease asset, and a lessor is required to recognize a lease receivable and a deferred inflow of resources, thereby enhancing the relevance and consistency of information about governments' leasing activities.

The Agency restated governmental activities net position from (\$5,551,556) to (\$5,563,072) as a result of the new statement.

GASB Statement No. 89, *Accounting for Interest Cost before the End of a Construction Period*. This Statement establishes accounting requirements for interest cost incurred before the end of a construction period. Such interest cost includes all interest that was previously accounted for in accordance with the requirements of paragraphs 5-22 of Statement No. 62, which are superseded by this Statement. This Statement requires that interest cost incurred before the end of a construction period be recognized as an expense in the period in which the cost is incurred for financial statements prepared using the economic resources measurement focus. As a result, interest cost incurred before the end of a construction period will not be included in the historical cost of a capital asset reported in a business-type activity or an enterprise fund. This statement also reiterates that in financial statements prepared using the current financial resources measurement focus, interest cost incurred before the end of a construction period should be recognized as an expenditure on a basis consistent with governmental fund accounting principles.

GASB Statement No. 92, *Omnibus 2020*. The objectives of this Statement are to enhance comparability in accounting and financial reporting and to improve the consistency of authoritative literature by addressing practice issues that have been identified during implementation and application of certain GASB Statements. This Statement addresses a variety of topics including leases, intra-entity transfers, assets accumulated for postemployment benefits, applicability of Statement No. 84 to postemployment benefit arrangements, measurement of liabilities related to asset retirement obligations in a government acquisition, reporting by public entity risk pools for amounts that are recoverable from reinsurers or excess insurers, nonrecurring fair value measurements of assets or liabilities, and terminology to refer to derivative instruments.

GASB Statement No. 93, *Replacement of Interbank Offered Rates*. The objective of this Statement is to address those and other accounting and financial reporting implications that result from the replacement of an IBOR. This statement provides exceptions for certain hedging derivative instruments to the hedge accounting termination provisions when an IBOR is replaced as the reference rate of the hedging derivative instrument's variably payment, clarifies the hedge accounting termination provisions when a hedge item is amended to replace the reference rate, clarifies the uncertainty related to the continued availability of IBORS, removes LIBOR as an appropriate benchmark interest rate for qualitative evaluation, identifies a Secured Overnight Financing Rate and the Effective Federal Funds Rate as appropriate benchmark interest rates for the qualitative evaluation of the effectiveness of an interest rate swap, and clarifies the definition of reference rate, as it is used in Statement 53, as amended.

## Heartland Area Education Agency

### Notes to Basic Financial Statements Year Ended June 30, 2022

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#### Note 9. New Governmental Accounting Standards Board (GASB) Statements (Continued)

GASB Statement No. 97, *Certain Component Unit Criteria, and Accounting and Financial Reporting for Internal Revenue Code Section 457 Deferred Compensation Plans- an amendment of GASB Statements No. 14 and No. 84, and a supersession of GASB Statement No. 3*. The primary objective of this Statement are to 1) increase consistency and comparability related to the reporting of fiduciary component units in circumstances in which a potential component unit does not have a governing board and the primary government performs the duties that a governing board typically would perform; 2) mitigate costs associated with the reporting of certain defined contribution pension plans, defined contribution other postemployment benefit (OPEB) plans, and employee benefit plans other than pension plans or OPEB plans (other employee benefit plans) as fiduciary component units in fiduciary fund financial statements; and 3) enhance the relevance, consistency, and comparability of the accounting and financial reporting for Internal Revenue Code (IRC) Section 457 deferred compensation plans (Section 457 plans) that meet the definition of a pension plan and for benefits provided through those plans.

Other than the restatement for the implementation of GASB Statement No. 87, the implementation of the above statements did not have a material impact on the Agency's Financial Statements.

As of June 30, 2022, GASB had issued several statements not yet required to be implemented by the Agency. The Statements which might impact the Agency are as follows:

GASB Statement No. 91, *Conduit Debt Obligations*, issued May 2020, will be effective for the Agency beginning with its fiscal year ending June 30, 2023. This Statement clarifies the existing definition of a conduit debt obligation; establishing that a conduit debt obligation is not a liability of the issuer; establishing standards for accounting and financial reporting of additional commitments and voluntary commitments extended by issuers and arrangements association with conduit debt obligations; and improving required note disclosures. This Statement requires issuers to disclose general information about their conduit debt obligations organized by type of commitment, including the aggregate outstanding principal amount of the issuers' conduit debt obligations and a description of each type of commitment. Issuers that recognize liabilities related to supporting the debt service of conduit debt obligations also should disclose information about the amount recognized and how the liabilities changed during the reporting period.

GASB Statement No. 94, *Public-Private and Public-Public Partnerships and Availability Payment Arrangements*, issued March 2020, will be effective for the Agency beginning with its fiscal year ending June 30, 2023. The primary objective of this Statement is to improve financial reporting by addressing issues related to public-private and public-public partnership arrangements (PPPs). As used in this Statement, a PPP is an arrangement in which a government (the transferor) contracts with an operator (a governmental or nongovernmental entity) to provide public services by conveying control of the right to operate or use a nonfinancial asset, such as infrastructure or other capital asset (the underlying PPP asset), for a period of time in an exchange or exchange-like transaction. This Statement also provides guidance for accounting and financial reporting for availability payment arrangements (APAs). As defined in this Statement, an APA is an arrangement in which a government compensates an operator for services that may include designing, constructing, financing, maintaining, or operating an underlying nonfinancial asset for a period of time in an exchange or exchange-like transaction.

GASB Statement No. 96, *Subscription-Based Information Technology Arrangements*, issued May 2020, will be effective for the Agency beginning will its fiscal year ending June 30, 2023. This Statement provides guidance on the accounting and financial reporting for subscription-based information technology arrangements (SBITAs) for government end users (governments). This Statement 1) defines a SBITA; 2) establishes that a SBITA results in a right-to-use subscription assets- an intangible asset- and a corresponding subscription liability; 3) provides the capitalization criteria for outlays other than subscription payments, including implementation costs of a SBITA; and 4) requires note disclosures regarding a SBITA.

## Heartland Area Education Agency

### Notes to Basic Financial Statements Year Ended June 30, 2022

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#### Note 9. New Governmental Accounting Standards Board (GASB) Statements (Continued)

GASB Statement No. 99, *Omnibus 2022*, issued April 2022, will be effective for the Agency beginning with its fiscal year ending June 30, 2023. The objectives of this Statement are to enhance comparability in accounting and financial reporting and to improve the consistency of authoritative literature by addressing (1) practice issues that have been identified during implementation and application of certain GASB Statements and (2) accounting and financial reporting for financial guarantees.

GASB Statement No. 100, *Accounting Changes and Error Corrections- An Amendment of GASB Statement No. 62*, issued June 2022, will be effective for the Agency beginning with its fiscal year ending June 30, 2024. The primary objective of this Statement is to enhance accounting and financial reporting requirements for accounting changes and error corrections to provide more understandable, reliable, relevant, consistent, and comparable information for making decisions or assessing accountability.

GASB Statement No. 101, *Compensated Absences*, issued June 2022, will be effective for the Agency beginning with its fiscal year ending June 30, 2025. The objective of this Statement is to better meet the information needs of financial statement users by updating the recognition and measurement guidance for compensated absences. That objective is achieved by aligning the recognition and measurement guidance under a unified model and by amending certain previously required disclosures. This Statement requires that liabilities for compensated absences be recognized for (1) leave that has not been used and (2) leave that has been used but not yet paid in cash or settled through noncash means. A liability should be recognized for leave that has not been used if (a) the leave is attributable to services already rendered, (b) the leave accumulates, and (c) the leave is more likely than not to be used for time off or otherwise paid in cash or settled through noncash means. With respect to financial statements prepared using the current financial resources measurement focus, this Statement requires that expenditures be recognized for the amount that normally would be liquidated with expendable available financial resources. This Statement amends the existing requirements to disclose the gross increases and decreases in a liability for compensated absences to allow governments to disclose only the net change in the liability (As long as they identify it as a net change). In addition, governments are no longer required to disclose which governmental funds typically have been used to liquidate the liability for compensated absences.

The Agency's management has not yet determined the effect these Statements will have on the Agency's financial statements.



## Heartland Area Education Agency

### Notes to Basic Financial Statements Year Ended June 30, 2022

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#### Note 10. Restatement

Governmental Accounting Standards Board Statement No. 87, *Leases*, was implemented as of the beginning of the year ended June 30, 2022. The requirements of this statement apply to financial statements of all state and local governments and establishes standards of accounting and financial reporting for leases by lessees and lessors. Beginning net position for governmental activities was restated to retroactively recognize the beginning lease liability and the intangible right-to-use lease asset when the Agency is the lessee or if the Agency is the lessor, to recognize the lease receivable and deferred inflow of resources.

	Governmental Activities
Net position June 30, 2021, as previously reported	\$ (5,551,556)
Lease asset	699,149
Lease accumulated amortization	(301,922)
Lease liability	(408,743)
Net position June 30, 2021, as restated	<u>\$ (5,563,072)</u>

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**Heartland Area Education Agency**  
**Required Supplementary Information**  
**Budgetary Comparison Schedule-All Governmental Funds**  
**For the Year Ended June 30, 2022**

	<b>Budgeted Amounts</b>			<b>Variance with Final budget- Positive (Negative)</b>
	<b>Original</b>	<b>Final</b>	<b>Actual</b>	
<b>Revenues</b>				
Local Sources	\$ 32,427,776	\$ 31,730,245	\$ 32,112,452	\$ 382,207
State Sources	42,907,935	41,000,116	41,144,989	144,873
Federal Sources	35,607,280	41,320,101	38,319,470	(3,000,631)
<b>Total Revenues</b>	<b>110,942,991</b>	<b>114,050,462</b>	<b>111,576,911</b>	<b>(2,473,551)</b>
<b>Expenditures</b>				
Instruction	4,288,953	4,358,451	3,763,455	594,996
Student Support Services	47,165,733	44,509,205	44,067,084	442,121
Instructional Staff Support Services	34,041,548	35,253,786	34,147,289	1,106,497
General Administration	5,038,678	5,099,778	4,863,875	235,903
Regional Administration	4,867,746	4,892,663	5,091,664	(199,001)
Business Administration	1,525,064	1,499,457	1,719,393	(219,936)
Central and Other Support Services	5,489,628	5,102,899	5,179,011	(76,112)
Printing and Delivery	1,188,523	1,172,118	1,199,841	(27,723)
Plant Operations and Maintenance	1,379,338	1,715,734	1,651,247	64,487
Student Transportation	3,750	3,750	-	3,750
Management Services	480	480	-	480
Community Services Operations	239,466	241,912	178,816	63,096
LEA Part B Flowthrough	6,832,420	7,937,693	7,937,694	(1)
Debt service:				
Principal	-	-	188,234	(188,234)
Interest	-	-	22,132	(22,132)
<b>Total Expenditures</b>	<b>112,061,327</b>	<b>111,787,926</b>	<b>110,009,735</b>	<b>1,778,191</b>
Excess (Deficiency) of Revenues Over Expenditures	(1,118,336)	2,262,536	1,567,176	(695,360)
<b>Other Financing Sources:</b>				
Other	-	-	16,429	16,429
Sale of Equipment	50,000	50,000	43,288	(6,712)
Proceeds from lease purchase	-	-	441,121	441,121
Transfer in	-	-	210,366	210,366
Transfer (out)	-	-	(210,366)	(210,366)
<b>Total other financing sources</b>	<b>50,000</b>	<b>50,000</b>	<b>500,838</b>	<b>450,838</b>
Excess (Deficiency) of Revenues Over (Under) Expenditures and Other Financing Sources	\$ (1,068,336)	\$ 2,312,536	\$ 2,068,014	\$ (244,522)

See Notes to Required Supplementary Information.

## Heartland Area Education Agency

### Required Supplementary Information Schedule of Changes in the Agency's Total OPEB Liability and Related Ratios Last Five Fiscal Years

	2021	2021
Total OPEB liability		
Changes for the year:		
Service cost	\$ 162,947	\$ 158,337
Interest	42,361	43,725
Changes of benefit terms	-	-
Differences between expected and actual experience	462,036	-
Changes in assumptions or other inputs	(104,696)	6,654
Benefit payments	(214,818)	(246,615)
Net changes in total OPEB liability	347,830	(37,899)
Total OPEB liability - beginning	1,905,597	1,943,496
Total OPEB liability - ending	<u>\$ 2,253,427</u>	<u>\$ 1,905,597</u>
Covered employee payroll	\$ 53,371,306	\$ 49,546,000
Total OPEB liability as a percentage of covered employee payroll	4%	4%

#### Notes to Schedule:

##### Changes of benefit terms:

There were no changes as a result of changes in benefit terms.

##### Changes of assumption:

Changes of assumptions or other inputs reflect a change in the discount rate. The following are the rates used in each period:

3.54%	2.16%
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No assets are accumulated in a trust that meets the criteria in paragraph 4 of Statement No. 75.

Note: The schedule is intended to present information for ten years. Information prior to 2018 is not available.

See Notes to Required Supplementary Information.

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2020	2019	2018
<hr/>		
\$ 139,158	\$ 127,427	\$ 122,679
69,882	82,438	93,744
-	-	-
(153,541)	-	-
189,058	44,832	(34,291)
(317,091)	(482,838)	(475,601)
(72,534)	(228,141)	(293,469)
2,016,030	2,244,171	2,537,640
<u>\$ 1,943,496</u>	<u>\$ 2,016,030</u>	<u>\$ 2,244,171</u>
<hr/>		
\$ 47,986,470	\$ 46,476,000	\$ 44,904,589
4%	4%	5%
2.21%	3.50%	3.87%

## Heartland Area Education Agency

### Required Supplementary Information Schedule of the Agency's Proportionate Share of the Net Pension Liability Iowa Public Employees' Retirement System Last Eight Fiscal Years (In Thousands)

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	2022*	2021*	2020*
Agency's proportion of the net pension liability	0.6535%	0.6512%	0.6387%
Agency's proportionate share of the net pension liability	\$ 916	\$ 45,427	\$ 36,986
Agency's covered-employee payroll	\$ 53,038	\$ 51,321	\$ 48,609
Agency's proportionate share of the net pension liability as a percentage of its covered-employee payroll	1.73%	88.52%	76.09%
Plan fiduciary net pension as a percentage of the total pension liability	100.81%	82.90%	85.45%

\*The amounts presented for each fiscal year were determined as of June 30 of the prior fiscal year.

Note: The schedule is intended to present information for ten years. Information prior to 2015 is not available.

See Notes to Required Supplementary Information.

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2019*	2018*	2017*	2016*	2015*
0.6188%	0.5875%	0.5916%	0.5960%	0.5877%
\$ 39,161	\$ 39,137	\$ 37,232	\$ 29,629	\$ 23,784
\$ 46,510	\$ 43,856	\$ 42,456	\$ 41,085	\$ 39,253
84.20%	89.24%	87.70%	72.12%	60.59%
83.62%	82.21%	81.82%	85.19%	87.61%

**Heartland Area Education Agency****Required Supplementary Information  
Schedule of Agency Contributions  
Iowa Public Employees' Retirement System  
Last Ten Fiscal Years**

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	2022	2021	2020	2019
Statutorily required contribution	\$ 5,176	\$ 5,007	\$ 4,844	\$ 4,589
Contributions in relation to the statutorily required contribution	\$ (5,176)	\$ (5,007)	\$ (4,844)	\$ (4,589)
Contribution deficiency (excess)	\$ -	\$ -	\$ -	\$ -
Agency's covered-employee payroll	\$ 54,834	\$ 53,038	\$ 51,321	\$ 48,609
Contributions as a percentage of covered-employee payroll	9.44%	9.44%	9.44%	9.44%

Note: Amounts in thousands

See Notes to Required Supplementary Information.



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2018	2017	2016	2015	2014	2013
\$ 4,153	\$ 3,916	\$ 3,791	\$ 3,669	\$ 3,505	\$ 3,276
\$ (4,153)	\$ (3,916)	\$ (3,791)	\$ (3,669)	\$ (3,505)	\$ (3,276)
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
\$ 46,510	\$ 43,856	\$ 42,456	\$ 41,085	\$ 39,253	\$ 37,781
8.93%	8.93%	8.93%	8.93%	8.93%	8.67%

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## Heartland Area Education Agency

### Notes to Required Supplementary Information Year Ended June 30, 2022

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#### **Note 1. Budgets and Budgetary Information**

The Agency's Board of Directors annually prepares a budget on a basis consistent with U.S. generally accepted accounting principles for all funds except the internal service fund. Although the budget document presents function expenditures/expenses by fund, the legal level of control is at the total expenditure/expense level, not by fund. After required public notice and hearing in accordance with the Code of Iowa, the Board submits its budget to the State Board of Education. The State Board reviews the proposed budget and either grants approval or returns it without approval with comments. Any unapproved budget must be resubmitted to the State Board for final approval. The budget may be amended during the year utilizing procedures prescribed by the State Board.

The budget was amended once during the year to increase revenues and other financing sources \$3,107,471 and decrease expenditures and other financing uses \$273,401. For the year ended June 30, 2022, the Agency's expenditures/expenses did not exceed the approved budget.

#### **Note 2. Iowa Public Employees' Retirement System Pension Liability**

##### Changes of benefit terms:

There are no significant changes in benefit terms.

##### Changes of assumptions:

The 2018 valuation implemented the following refinements as a result of a demographic assumption study dated June 28, 2018:

- Changed mortality assumptions to the RP-2014 mortality tables with mortality improvements modeled using Scale MP-2017.
- Adjusted retirement rates.
- Lowered disability rates.
- Adjusted the probability of a vested Regular member electing to receive a deferred benefit.
- Adjusted the merit component of the salary increase assumption.

The 2017 valuation implemented the following refinements as a result of an experience study dated March 24, 2017:

- Decreased the inflation assumption from 3.00% to 2.60%.
- Decreased the assumed rate of interest on member accounts from 3.75% to 3.50% per year.
- Decreased the discount rate from 7.50% to 7.00%.
- Decreased the wage growth assumption from 4.00% to 3.25%.
- Decreased the payroll growth assumption from 4.00% to 3.25%.

The 2014 valuation implemented the following refinements as a result of quadrennial experience study:

- Decreased the inflation assumption from 3.25% to 3.00%.
- Decreased the assumed rate of interest on member accounts from 4.00% to 3.75% per year.
- Adjusted male mortality rates for retirees in the Regular membership group.
- Reduced retirement rates for sheriffs and deputies between the ages of 55 and 64.
- Moved from an open 30-year amortization period to a closed 30-year amortization period for the UAL beginning June 30, 2014. Each year thereafter, changes in the UAL from plan experience will be amortized on a separate closed 20-year period.

Heartland Area Education Agency  
Combining Balance Sheet  
Nonmajor Governmental Funds  
June 30, 2022

Schedule 1

	Special Revenue			
	Correctional Facilities	Shelter Care	Debt Service	Total
<b>Assets</b>				
Cash and Cash Equivalents	\$ -	\$ 139,079	\$ -	\$ 139,079
Due from Other Governments	892	42,642	-	43,534
Prepaid Items	-	3,650	-	3,650
<b>Total Assets</b>	<b>892</b>	<b>185,371</b>	<b>-</b>	<b>186,263</b>
<b>Liabilities and Fund Balance</b>				
<b>Liabilities</b>				
Accounts Payable and Other Current Liabilities	892	185,371	-	186,263
<b>Total Liabilities</b>	<b>892</b>	<b>185,371</b>	<b>-</b>	<b>186,263</b>
<b>Fund Balance</b>				
Nonspendable, prepaid items	-	3,650	-	3,650
Unassigned	-	(3,650)	-	(3,650)
<b>Total Fund Balances</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total Liabilities and Fund Balances</b>	<b>\$ 892</b>	<b>\$ 185,371</b>	<b>\$ -</b>	<b>\$ 186,263</b>

**Heartland Area Education Agency**  
**Combining Statement of Revenues, Expenditures and**  
**Changes in Fund Balances-Nonmajor Governmental Funds**  
**For the Year Ended June 30, 2022**

Schedule 2

	Special Revenue			
	Correctional	Shelter	Debt	
	Facilities	Care	Service	Total
<b>Revenues</b>				
Local Sources	\$ 892	\$ 4,107	\$ -	\$ 4,999
State Sources	-	1,389,229	-	1,389,229
Federal Sources	-	121,622	-	121,622
<b>Total Revenues</b>	<b>892</b>	<b>1,514,958</b>	<b>-</b>	<b>1,515,850</b>
<b>Expenditures</b>				
Instruction	892	1,225,739	-	1,226,631
Student Support Services	-	2,897	-	2,897
Instructional Staff Support Servies	-	119,214	-	119,214
General Administration	-	130,833	-	130,833
Central and Other Support Services	-	1,617	-	1,617
Plant Operations and Maintenance	-	34,658	-	34,658
Debt Service:				
Principal	-	-	188,234	188,234
Interest	-	-	22,132	22,132
<b>Total Expenditures</b>	<b>892</b>	<b>1,514,958</b>	<b>210,366</b>	<b>1,726,216</b>
<b>(Deficiency) of revenues</b>				
<b>(under) expenditures</b>	-	-	(210,366)	(210,366)
<b>Other financing sources:</b>				
Transfer in	-	-	210,366	210,366
<b>Net Change in Fund Balances</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Fund Balances--Beginning</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Fund Balances--Ending</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>

**Heartland Area Education Agency**  
**Schedule of Revenues by Source and Expenditures by Function -**  
**All Governmental Fund Types**  
**For the Last Eight Years**

	Modified Accrual Basis			
	For the years Ending June 30,			
	2022	2021	2020	2019
<b>Revenues</b>				
Local sources	\$ 32,112,452	\$ 31,349,415	\$ 30,658,686	\$ 30,714,504
State	41,144,989	40,293,314	39,051,861	37,515,746
Federal	38,319,470	33,532,789	31,875,307	31,870,762
<b>Total Revenues</b>	<b>\$ 111,576,911</b>	<b>\$ 105,175,518</b>	<b>\$ 101,585,854</b>	<b>\$ 100,101,012</b>
<b>Expenditures</b>				
Instruction	\$ 3,763,455	\$ 3,934,100	\$ 4,147,864	\$ 4,104,161
Student support services	44,067,084	43,193,705	42,246,888	40,959,196
Instructional staff support services	34,147,289	31,900,561	29,591,000	29,156,634
General administration	4,863,875	4,896,202	4,733,464	4,405,813
Regional administration	5,091,664	4,980,615	4,978,989	4,848,642
Business administration	1,719,393	1,473,361	1,450,633	1,497,129
Central & other support services	5,179,011	5,083,537	5,392,284	5,140,052
Printing and delivery services	1,199,841	1,124,135	1,084,795	1,104,231
Plant operations and maintenance	1,651,247	1,244,504	1,127,534	1,170,725
Student transportation	-	-	382	175
Management services	-	391	480	95,478
Community services	178,816	158,948	192,867	171,788
LEA Part B Flowthrough	7,937,694	6,841,918	6,777,052	6,698,256
Facilities Improvements	-	122,665	-	51,880
Debt Service:				
Principal	188,234	-	-	-
Interest	22,132	-	-	-
<b>Total Expenditures</b>	<b>\$ 110,009,735</b>	<b>\$ 104,954,642</b>	<b>\$ 101,724,232</b>	<b>\$ 99,404,160</b>

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Modified Accrual Basis			
For the years Ending June 30,			
2018	2017	2016	2015
<hr/>			
\$ 29,305,419	\$ 28,259,848	\$ 27,151,205	\$ 27,234,174
36,597,714	34,747,403	34,250,148	33,144,661
30,126,499	30,099,222	28,896,989	28,048,105
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\$ 96,029,632	\$ 93,106,473	\$ 90,298,342	\$ 88,426,940
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\$ 3,547,369	\$ 3,644,248	\$ 3,527,717	\$ 3,300,903
38,659,883	36,433,639	34,963,013	34,357,580
28,096,202	27,287,579	26,486,774	26,406,625
4,294,004	4,042,917	3,738,523	3,639,092
5,046,884	4,960,737	4,692,903	4,158,171
1,515,484	1,510,494	1,474,058	1,587,326
4,635,885	4,875,970	4,877,681	4,430,098
1,106,914	1,067,712	1,017,461	952,488
1,141,432	1,304,708	1,310,924	1,351,465
66	2,443	495	658
90,042	7,503	140,078	128,562
180,235	173,402	164,735	168,155
6,634,858	6,562,379	6,494,137	6,445,956
34,378	1,018,906	275,911	88,134
-	-	-	-
-	-	-	-
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\$ 94,983,636	\$ 92,892,637	\$ 89,164,410	\$ 87,015,213
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**Heartland Area Education Agency**

**Schedule of Expenditures of Federal Awards  
Year Ended June 30, 2022**

Federal Grantor/Pass-Through Grantor/ Program Title	Contract or Pass- Through Entity Identifying Number	Federal Assistance Listing Number	Provided To Subrecipients	Federal Expenditures
<b>U.S. Department of Education:</b>				
Pass-Through Iowa Department of Education:				
Special Education Cluster:				
COVID-19 ARP Special Education Grants to States, I.D.E.A. Part B	FY22 4031	84.027x	\$ -	\$ 4,319,676
Special Education Grants to States, I.D.E.A. Part B	FY22 4611	84.027	13,808,910	30,989,390
Special Education Grants to States, I.D.E.A. Part B	FY22 4624	84.027	-	183,370
Special Education Grants to States, I.D.E.A. Part B	FY22 4600	84.027	-	18,318
			13,808,910	35,510,754
Special Education Preschool Grants	FY22 4641	84.173	182,393	571,159
COVID-19 ARP Special Education Preschool Grants	FY22 4032	84.173x	-	353,312
			182,393	924,471
Special Education Cluster			13,991,303	36,435,225
Title 1 Grants to Local Education Agencies	FY22 4719	84.010	-	289,547
Title 1 Grants to Local Education Agencies	FY22 4717	84.010	-	42,674
Title 1 Grants to Local Education Agencies	FY22 4781	84.010	-	57,725
Title 1 Grants to Local Education Agencies	FY22 4711	84.010	-	66,986
			-	456,932
Special Education-Grants for Infants & Families	FY22 4671	84.181	171,467	770,026
COVID-19 Special Education-Grants for Infants & Families	FY22 4671	84.181x	-	111,151
			171,467	881,177
English Language Acquisition State Grants	FY22 4644	84.365	144,695	533,982
<b>Total Expenditures of Federal Awards</b>			<b>\$ 14,307,465</b>	<b>\$ 38,307,316</b>

See Notes to Schedule of Expenditures of Federal Awards

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## Heartland Area Education Agency

### Notes to Schedule of Expenditures of Federal Awards Year Ended June 30, 2022

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#### **Note 1. Basis of Presentation**

The accompanying schedule of expenditures of federal awards (schedule) includes the federal grant activity of the Agency under programs of the federal government for the year ended June 30, 2022. The information in this schedule is presented in accordance with the requirements of the Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the schedule presents only a selected portion of the operations of the Agency, it is not intended to and does not present the financial position, changes in net position or cash flows of the entity.

#### **Note 2. Summary of Significant Accounting Policies**

Expenditures reported on the schedule are reported on the modified accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. Revenue from federal awards is recognized when the Agency has done everything necessary to establish its right to the revenue. Pass-through entity identifying numbers are presented where available.

#### **Note 3. Indirect Cost Rate**

The Agency has elected not to use the 10-percent de minimis indirect cost rate allowed under the Uniform Guidance.

**Heartland Area Education Agency**

**Summary Schedule of Prior Audit Findings  
Year Ended June 30, 2022**

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Findings	Status	Corrective Action Plan or Other Explanation
NONE.		



**Independent Auditor's Report on Internal Control Over  
Financial Reporting and on Compliance and Other Matters  
Based on an Audit of Financial Statements Performed in  
Accordance With Government Auditing Standards**

To the Board of Directors  
Heartland Area Education Agency  
Johnston, Iowa

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of Heartland Area Education Agency, as of and for the year ended June 30, 2022, and the related notes to the financial statements, which collectively comprise the Agency's basic financial statements and have issued our report thereon dated November 1, 2022.

Our report included an emphasis of matter paragraph for implementation of Governmental Accounting Standards Board Statement No. 87, *Leases*.

**Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Heartland Area Education Agency's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Heartland Area Education Agency's internal control. Accordingly, we do not express an opinion on the effectiveness of Heartland Area Education Agency's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

## Compliance and Other Matters

As part of obtaining reasonable assurance about whether Heartland Area Education Agency's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Comments involving statutory and other legal matters about the Agency's operations for the year ended June 30, 2022 are based exclusively on knowledge obtained from procedures performed during our audit of the financial statements of the Agency. Since our audit was based on tests and samples, not all transactions that might have had an impact on the comments were necessarily audited. The comments involving statutory and other legal matters are not intended to constitute legal interpretations of those statutes.

## Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Heartland Area Education Agency's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Heartland Area Education Agency's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Bohnsack & Frommelt LLP*

Moline, Illinois  
November 1, 2022



**Independent Auditor's Report on Compliance For  
Each Major Federal Program and On Internal Control  
Over Compliance Required by the Uniform Guidance**

To the Board of Directors  
Heartland Area Education Agency  
Johnston, Iowa

**Report on Compliance for Each Major Federal Program**

***Opinion on Each Major Federal Program***

We have audited Heartland Area Education Agency's compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of Heartland Area Education Agency's major federal programs for the year ended June 30, 2022. Heartland Area Education Agency's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, Heartland Area Education Agency complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2022.

***Basis for Opinion on Each Major Federal Program***

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America (GAAS); the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States (*Government Auditing Standards*); and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the Agency and to meet our other ethical responsibilities in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of the Agency's compliance with the compliance requirements referred to above.

***Responsibilities of Management for Compliance***

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulation, rules and provisions of contracts or grant agreements applicable to the Agency's federal programs.

### ***Auditor's Responsibilities for the Audit of Compliance***

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the Agency's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error; as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material, if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Agency's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with GAAS, *Government Auditing Standards*, and the Uniform Guidance, we

- exercise professional judgment and maintain professional skepticism throughout the audit,
- identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the Agency's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- obtain an understanding of the Agency's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of the Agency's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

### **Report on Internal Control Over Compliance**

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses,



as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

*Bohnsack & Frommelt LLP*

Moline, Illinois  
November 1, 2022

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## Heartland Area Education Agency

### Schedule of Findings and Questioned Costs Year Ended June 30, 2022

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#### I. Summary of the Independent Auditor's Results

##### Financial Statements

Type of auditor's report issued:

Unmodified

Internal control over financial reporting:

- Material weakness(es) identified?
- Significant deficiency identified?
- Noncompliance material to financial statements noted?

☐ Yes ☒ No  
☐ Yes ☒ None Reported  
☐ Yes ☒ No

##### Federal Awards

Internal control over major programs:

- Material weakness(es) identified?
- Significant deficiency identified?

☐ Yes ☒ No  
☐ Yes ☒ None Reported

Type of auditor's report issued on compliance for major programs:

Unmodified

- Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?

☐ Yes ☒ No

##### Identification of major programs:

###### Assistance Listing

Number	Name of Federal Program or Cluster
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###### Special Education Cluster:

84.027	Special Education Grants to States, I.D.E.A. Part B
84.027x	COVID-19 ARP-Special Education Grants to States, I.D.E.A. Part B
84.173	Special Education-Preschool Grants
84.173x	COVID-19 ARP-Special Education- Preschool Grants

Dollar threshold used to distinguish between type A and type B programs: \$1,149,219

Auditee qualified as low-risk auditee?

☒ Yes ☐ No

(Continued)

## Heartland Area Education Agency

### Schedule of Findings and Questioned Costs Year Ended June 30, 2022

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#### II. Findings Relating to the Basic Financial Statements

##### A. Internal Control

No matters reported.

##### B. Instances of Noncompliance

No matters reported.

#### III. Findings and Questioned Costs for Federal Awards

##### A. Internal Control for Federal Awards

No matters reported.

##### B. Instances of Noncompliance

No matters reported.

#### IV. Other Findings Related to the Required Statutory Reporting

##### IV-A-22

Certified Budget – Expenditures for the year ended June 30, 2022, did not exceed the amounts budgeted at year-end.

##### IV-B-22

Questionable Expenditures – No expenditures were noted that we believe may not meet the requirements of public purpose as defined in an Attorney General's opinion dated April 25, 1979.

##### IV-C-22

Travel Expense – No expenditures of Agency money for travel expenses of spouses of Agency officials or employees were noted.

##### IV-D-22

Business Transactions – No business transactions between the Agency and Agency officials or employees were noted.

##### IV-E-22

Restricted Donor Activity – No transactions were noted between the Agency, Agency officials, Agency employees and restricted donors in compliance with Chapter 68B of the Code of Iowa.

##### IV-F-22

Bond Coverage – Surety bond coverage of Agency officials and employees is in accordance with statutory provisions. The amount of coverage should be reviewed annually to insure that the coverage is adequate for current operations.

##### IV-G-22

Board Minutes – No transactions requiring Board approval which had not been approved by the Board were noted.

## **Heartland Area Education Agency**

### **Schedule of Findings and Questioned Costs Year Ended June 30, 2022**

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#### **IV-H-22**

Deposits and Investments – No instances of noncompliance with the deposit and investment provisions of Chapter 12B and Chapter 12C of the Code of Iowa and the Agency's investment policy were noted.

#### **IV-I-22**

Certified Annual Report – The Certified Annual Report was certified timely to the Iowa Department of Education.

#### **IV-J-22**

Categorical Funding – No instances were noted of categorical funding being used to supplant rather than supplement other funds.

**Heartland Area Education Agency****Corrective Action Plan  
Year Ended June 30, 2022**

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Findings	Corrective Action Plan	Anticipated Date of Completion
NONE.		